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# 2025 STORE DESIGN HANDBOOK



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# Designed Environments (D-E)

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We at Designed Environments are looking forward to partnering with you! We work with you to streamline your opening process by taking care of supplies, fixture and design needs, allowing you the time and energy needed to focus on the success of your business.

D-E is a family-owned company located in Willmar, MN that started in 1986.

It is our job and passion to:

- Find the most efficient and effective store layout for your location and merchandise.
- Match your merchandise to fixture and floor rack needs.
- Provide all of the supplies needed to operate a successful retail location.

We do this by working as a team and partner for your store and stand beside you throughout the process providing you with:

- Store Designer & Fixture Specialist:  
Works with you & your contractor to create your store layout, décor & fixture needs.
- Account Manager:  
A real person that stands beside you throughout the opening process & in business to coordinate shipping schedules, confirm delivery, order supplies and troubleshoot as needed. We are your advocate & partner working with you and understanding your business.
- Warehouse & Shipping Department:  
D-E has an on-site warehouse that carries fixtures & supply needs for your store. The on-site location allows us to quickly fill orders, physically check stock and our shipping manager works to find your location the most economical shipping option. We also maintain inventory in 6 regional warehouses to save you money on freight costs.

## **How do we do what we do?**

D-E has learned from more than 30 years in business that customer service and quality product are key to the on-going success of your store. We work directly with wholesalers, suppliers and shipping companies from across the nation to find you the best price and highest quality products delivered, in the most economical way, to your door. We put the pieces together providing you a turn key opening and continued operation, saving you time and money.

**We look forward to our partnership and appreciate your business.**

# DELIVERIES

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Be sure that you put an “OPENING SOON” poster in your store window soon after you sign your lease. Find out when UPS delivers to your area, meet your UPS drivers and inform them when you are opening. Without this poster, shipments may be returned to the vendor if no one is around to receive them. Extra shipping costs and time delays may be incurred.

**When deliveries of certain products are made to your store location, you will be required to have manpower available to unload products from the truck. These products include:**

- Wood Equipment (Counters)
- Most Metal Equipment & Shelving (Fixtures)
- Carpet & Flooring
- Slatwall

## **Important Notes:**

- Have adequate help unloading products! We recommend having 4-6 people on hand when shipments arrive. Truck drivers are NOT responsible for the unloading of your freight. If help is not available, a subsequent unloading fee will be incurred.
- **Hang a delivery poster in the window, giving a contact phone number or an optional delivery address!**

# DELIVERIES

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## **FREIGHT DAMAGE CAN COST YOU MONEY**

Failure to follow these steps may/will result in refusal of your claim and non-payment for damage or loss.

You have the right and responsibility to inspect your freight before you sign.

### **You can insist that the driver wait.**

1. Inspect the crate/packages for damages/shortages.
2. Inspect the contents for damage.

### **If damage or shortage is found, you have the obligation to:**

1. Specify the damage or shortage found on all copies of the bill of lading receipt—**then sign it –NOT before.**
2. Contact the carrier and Designed Environments as soon as possible.
3. Determine the cost estimate of damages or shortages. The inspector will need to know before they inspect.
4. If the carrier waives the inspection, be sure to note with whom you're speaking and request a copy of the inspection report, showing the waiver.

### **You may wish to note the following when you have discovered damage or shortage:**

1. Delivery Date
2. Carrier
3. Terminal Contact
4. Nature of damage/shortage

### **We are here to help you with your project.**

*Your d-e account manager will be in touch with you throughout this project. We encourage your contractors and/or yourself to call 1.800.342.0852 at any time with questions pertaining to your new store.*

# LEAD TIMES/SHIPPING SCHEDULE

ITEMS	SHIPPED/DELIVER
SLATWALL	Shipped from regional warehouse via truck Lead Time: 3 weeks production + 1 week transit
COVE BASE	Shipped from manufacturer via UPS Lead Time: 1 week production + 1 week transit
TRACK LIGHTING	Shipped from manufacturer via UPS Lead Time: 3 weeks production + 1 week transit
CARPET	Shipped from D-E via truck Lead Time: 1 week production + 1 week transit
VINYL FLOORING	Shipped from manufacturer via truck Lead Time: 1 week production + 1 week transit
FITTING ROOM POSTS COUNTER TOPS OUTRIGGERS HANGROD & BRACKETS WALL LOGOS	Shipped from D-E via truck Lead time: 3 weeks production + 1 week transit
COUNTERS FITTING ROOM DOORS PANELS & ASSOCIATED SUPPLIES	Shipped from manufacturer via truck Lead Time: 6 weeks production + 1 week transit
FLOOR FIXTURES RACKS SLATGRID SUPPLIES ∂ Tags, Labels, Bags & Hangers	Shipped from D-E via truck Lead Time: 3 weeks production + 1 week transit

## **Important Notes:**

- Lead/Shipping time is based upon the date of when payment is received.
- Once the order is picked up by the freight carrier, d-e has little or no control over the delivery schedules.
- d-e will provide you with all the shipping information, tracking numbers and phone numbers to assist you in tracking your shipments.

***To avoid delays, please keep these lead times in mind when planning your orders.***

# SECTION 1000-GENERAL SPECIFICATIONS

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## LIGHTING

Proper lighting is critical in your retail store, and it should not be compromised in any way. The **Plato's Closet** franchise recommends:

- 100-foot candles in the selling and back room areas
- 200-foot candles over the checkout
- T-8 "Cool White", color corrected lamps. LED recommended.
- Prismatic Lens (not parabolic lens)

To maintain this level of light, one 2' x 4' three lamp fixture (or 8' two lamp fixture) should be placed every 64 square feet, or 8' center to center. Track lighting may be necessary to highlight specific areas. Refer to your store drawing for a suggested lighting schematic. Please note the lighting schematic provides good general lighting. City codes and current ceiling conditions are not necessarily taken into account. The lighting plan is not intended to be custom targeted lighting for the initial store design. Instead, it is designed for the best overall lighting coverage to flex with racking changes over the years. Be sure to review the layout with your electrician to best adjust lights to avoid potential dark isles.

## ELECTRICAL

All stores need duplex outlets 20' around the perimeter of the store.

- A minimum of one outlet is required above the front window for an "OPEN" sign. It will be the franchisee's choice as to the exact location.
  - At least one 20A dedicated circuit with isolated ground, orange in color, is required for the point of sale for the computer systems.
  - Up to three duplex outlets are required to be installed at cabinet locations. See "*Cabinet Elevation*" for details and exact P.O.S. locations.
  - One phone jack on a 3-wire line is required at each cabinet location. See "*Plan-View at Checkout*" for details and exact locations
  - Be sure to contact your exterior sign vendor to check if you need additional electrical!
- \*\*\* Local codes should always be considered first and foremost!\*\*\***

## COMPUTER

### **NETWORK CABLE:**

Enclose as much of the cable as possible in PVC pipe to protect it from wear. If network cable gets stepped on, wet or kinked, there is a very good possibility it will not work. Do not run the cable through the same conduit as electrical or telephone wire. This could cause interference in the computer network.

### **POWER:**

The computer outlet should be a dedicated 20A circuit with isolated ground, orange in color, to distinguish it from the others. If you have a computer in an office or other workstation away from your main P.O.S. counter, they should be on the same circuit.

***WARNING: Failure to follow this procedure may void your warranty.***

# SECTION 1000-GENERAL SPECIFICATIONS

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## PAINT

Paint can be purchased at any Sherwin Williams Store. When buying paint ask for the “Winmark Corporation Account” and then “Plato’s Closet”.

- **PERIMETER WALLS, OPEN CEILING, AND WALL AREA ABOVE 14’**

1. Sherwin Williams #SW7012 Creamy Pro Ind. Acrylic/Semi-Gloss

- **FOCUS WALLS**

1. Sherwin Williams #SW7674 Peppercorn, Semi-Gloss Finish/Egg Shell
  
2. Sherwin Williams Custom Match – Designed Environments: Passionfruit, ProMar 200 Zero VOC Interior Latex/Egg Shell, B20T2654 (Custom Formula -Ultra Deep 650186950) – **FOR ALL SLATWALL PURCHASED AFTER FEB 2025 (CONTACT DE FOR SPEC DETAILS)**

Passionfruit Color Code:

CCE* COLORANT	OZ	32	64	128
W1-WHITE	2	3		
G2-NEW GREEN		5		
R3-MAGENTA	14	22		1

3. Sherwin Williams #PCFORMULA Plato’s Radberry, ProMar 200 Zero VOC Interior Latex/Egg Shell, B20T2654 (Custom Formula -Ultra Deep 650186950) – **ONLY VALID FOR SLATWALL PURCHASED PRIOR TO FEB 2025 (AMARENA SLATWALL ONLY)**

Radberry Color Code:

CCE* COLORANT	OZ	32	46	128
W1-WHITE	2	12		
L1-BLUE		5	1	1
R3-MAGENTA	8	46		1

- **ALL INTERIOR DOORS, DOOR JAMBS AND TRIM FOR THE INTERIOR DOORS**

1. Sherwin Williams #6258 Tricorn Black, Semi-Gloss Finish/Egg Shell

# SECTION 1000-GENERAL SPECIFICATIONS

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**CARPET**

The carpet for your new store is a patterned commercial carpet. Therefore, special consideration must be given when choosing a carpet installer. The carpet mill will not honor claims for carpet installed by non-certified installers.

Installation Qualifications: Patterned Carpet Installation should be accomplished by a Floor Covering Installation Board (FCIB) certified firm or an installer who can demonstrate compliance with the FCIB certification program. Call 800-882-8846 for verification or certification. Another option is to visit [www.cfinstallers.com](http://www.cfinstallers.com) Other valid certifications are Floor Covering Installation Contractors Association (FCICA) and the International Certified Floor Covering Installers Association (CFI). The installer must meet or exceed C-1 or C-2 classification.

**CARPET CONSTRUCTION SPECIFICATIONS**

STYLE.....	STAR TREK 05-B
CONSTRUCTION.....	Multi-Level Loop
FIBER.....	100% Polypropylene
GAUGE.....	1/10"
STITCHES.....	10 per inch
PILE HEIGHT.....	16 oz/yd sq
AVERAGE PILE HEIGHT.....	3MM +/- 0.5MM
BACKING.....	BITUMEN
TILE SIZE.....	19.69" X 19.69" (50cm X 50cm)
CARTON QUANTITY.....	5.98 sq. yd (5sqm)
CARTON WEIGHT.....	37.48 lbs. (18.5 kg)
APPROVED INSTALLATION.....	MONOLITHIC - 1/4 TURN - BRICK

# SECTION 1000-GENERAL SPECIFICATIONS

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## CARPET NOTES:

- Every effort is made to insure that each box shipped meets the highest standards of workmanship and quality. Specifications are derived from averages resulting from normal manufacturing tolerances in yarn, fiber, temperature and humidity, and may vary within normal industry tolerances. Performance is not affected by such variances. Variance may be up to five percent, plus or minus. Quality control tests to accept or reject goods must be performed prior to cutting and installation. No claims for out-of-tolerance material will be accepted after the goods are cut and installed. We reserve the right to change the primary or secondary backing on this carpet without notice where performance is not affected. Due to yarn variations, actual merchandise not guaranteed to exactly color match the sample.
- No claims will be honored if carpet is installed with visible defects.
- D-E **does NOT supply glue** for the carpet. Installers must purchase glue locally or online.
  - Below are 4 recommended adhesives
    - Taylor 2098-Dynamic
    - Dri-Tac ECO-5500
    - AAT-420
    - AAT-520
- Read all instructions prior to beginning any installation.

# SECTION 1000-GENERAL SPECIFICATIONS

## **CARPET TILE INSTALLATION INSTRUCTIONS:**

Failure to follow these guidelines for installation may void of Product Warranty. Any variance from any of the following instructions will become the responsibility of the installer and not the manufacturer, and shall void all otherwise applicable warranties.

**1. Site Conditions**

Carpet Tiles are not intended for installation on walls or wet surfaces. We recommend the following conditions before installation: The best environment in which the carpet is to be installed is the temperature between 65° F and 95° F (18° C and 35° C) and the relative humidity between 10% and 65%. A pH range of 5-9 is satisfactory.

**2. Floor Preparation**

Carpet must be installed over properly prepared substrates. All cracks, holes and flooring irregularities must be adequately repaired to ensure a smooth, finished appearance and prevent accelerated wear.

**3. Check the Carpet Before Installation**

All Carpet Tiles should be inspected carefully for dye lot, pattern, quality and other damage during the shipping before installation. Contact with your dealer immediately when finding some defects. Labels on each carton contain important information including: product name, weight. Do not install any product that has visible problems, otherwise that would void of the Product Warranty. The manufacturer will not be responsible for workmanship or problems due to improper installation. Carpet Tiles must be adequately protected from soil, dust, moisture and other contaminants and stored on a flat surface; however, the number should be no more than 5 cartons for a long period if overlapped. In the event of any shading or dye lot problem, please do not install the tiles and inform your local distributor immediately.

**4. Tools and Supplies Checklist**

Scissors; Tape Measures; Straight Edge; Marking Pen; Vacuum Cleaner; Trowel, pH Test Paper; Calcium Chloride Moisture Test.

**5. Adhesives**

Any uneven surface that cannot be leveled may require adhesive or double-sided tape to hold a tile in place. Recommend to use solvent environment-friendly glue.

*Caution:* To protect your hands, always wear heavy work gloves when handling tackless strips and other tools and materials.

**6. Cutting Carpet Tiles**

Always cut tiles from the back. Using one tile as a reference tile, score a line on the back of the tile that is to be cut. Cut the tile along the reference line, being careful not to cut through the installed tile below it. Always secure cut or partial tiles with releasable adhesive or double-sided tape. The square of the cut carpet should not less than half of the square of common carpet tile. Otherwise, it is not easy to secure it.

**7. Floor Layout**

Make a diagram with exact measurements of the area(s) where carpet will be installed. It is wise to always locate the seams in the areas of lightest traffic. Indicate all windows, doors, furniture, and unusual angles. Divide the room into four quadrants and snap a chalk line. Make sure quadrants meet at right angles. Use the 3-4-5 triangle method to make sure the first line is perpendicular to the second line. Check the distance from each centerline to its parallel wall and determine how many tiles will be required (Fig. 1).

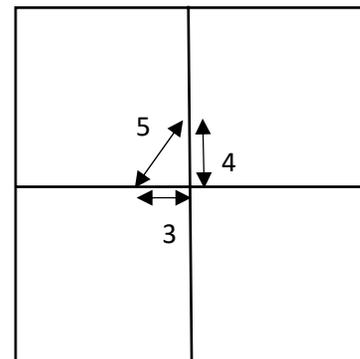


Fig. 1

# SECTION 1000-GENERAL SPECIFICATIONS

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## CARPET TILE INSTALLATION INSTRUCTIONS CONT.:

**8. Carpet Installation**

Tiles are printed on the back with arrows showing pile direction. Start from the intersection point in the center of the floor. Install the tiles in one quadrant using the chalk lines as guidelines. Fill in the area between the two chalk lines using the stair step method. Continue to install tiles in a stair step or pyramid pattern, starting at the center point. Check to make sure the tiles are properly aligned at edges during the installation. Fit the tiles tightly together by sliding them together and press into the adhesive (Fig. 2).

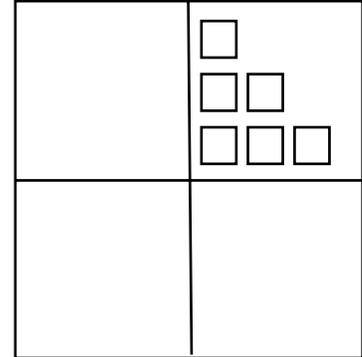


Fig. 2

*Refer to the installation instruction sheet found in each box.*

**9. Carpet on Electrical Lines**

Mark locations with a piece of tape on tiles installed over electrical boxes and electrical floor. Tiles can be lifted for cut-outs later.

**10. Repair After Carpet Tile's Installation**

Check the whole effect after the installation, if there are any seams among tiles, change them if possible. As for the fluff, use the scissors to repair accordingly.

**11. Replacement of Damaged Tiles**

In order to minimize visual differences between new and old tiles, consider replacing damaged tiles with tiles removed from less visible areas. Use stock tiles to replace those removed from less visible areas

# SECTION 1000-GENERAL SPECIFICATIONS

## **POLYPROPYLENE CARPET TILE WARRANTY:**

**Bella Flooring GROUP** will repair or replace the portion of the carpet that does not perform according to our warranties. If all warranty conditions have been met, proportional purchase price of the carpet will be compensated for the directly affected area. Any charges for carpet installation, disposal, new padding or moving furniture, equipment, etc. are not the responsibility of us.

The following prorated schedule shall be applied:

### **Lifetime Warranty Proration Chart**

1st Year 100%	2nd Year 90%	3rd Year 80%	4th Year 70%
5th Year 60%	6th Year 50%	7th Year 45%	8th Year 40%
9th Year 35%	10th Year 30%	11th Year 25%	12th Year 20%
13th Year 15%	14th Year 13%	15th Year 10%	16th Year 8%
17th Year 6%	18th Year 4%	19th Year 4%	20+ Years 3%

### **Installation**

The carpet must be installed in accordance with the Carpet & Rug Institute's Carpet Installation Standard.

(See [www.carpet-rug.org](http://www.carpet-rug.org))

### **Maintenance**

The consumer shall maintain the carpet in accordance with Carpet & Rug Institute's Carpet Maintenance Guidelines for Commercial Applications.

### **Commercial Wear Warranty**

We warrant that this carpet will not wear (loose surface pile) more than 10% following installation of the carpet, provided that the carpet is properly installed and maintained indoors. This warranty excludes carpet installed on stairs, areas subject to inappropriate chair casters, damage from skates, spiked shoes and sharp objects, and abuse including damage from athletic shoes and abnormal activity. Water damage, willful damage including burns, tears and cuts, and the effects of improper installation and maintenance are also all excluded from this warranty. This warranty covers abrasive wear (loss of pile). Changes in appearance caused by soiling, crushing (matting) or pooling are excluded from warranty coverage.

### **Comprehensive Stain Warranty – No Exclusions**

We warrant that this carpet will not permanently stain from substances typically found in homes or offices during the listed warranty years following installation of the carpet, provided that the carpet is properly installed and maintained indoors according to CRI recommendations. A stain is defined as an irreversible localized colour change rated less than 3.0 on the AATCC Gray Scale for Evaluating Staining (1.0 = more change; 5.0 = less change). This warranty excludes willful damage including burns, water damage and reappearing (wicking) spots, and any stain that may occur in high traffic areas such as stairs. In addition, substances that degrade or destroy the carpet fibers (i.e. drain cleaner, battery acid, etc.) are also excluded from warranty coverage. This warranty is not a cleaning contract. The consumer must establish and implement a pre-planned preventative maintenance program immediately after installation of the carpet. Claims submitted to us under this warranty must include a letter and a receipt from a professional carpet cleaner describing the affected area and the cleaning procedures applied, with a statement that the stain could not be removed. If after professional cleaning, the stain is tested and the affected area is found to have a rating of less than 3.0 on the AATCC Gray Scale for Evaluating Change in Colour, we will designate a professional carpet cleaner to attempt to remove the stain. If the second professional cleaning removes the stain, the consumer must pay for this service. If we determine that the affected area remains unsatisfactory, and that all warranty conditions have been met, we will compensate the owner on a pro rata basis.

### **Backing Performance**

We warrant that this carpet tile will not lose dimensional stability (i.e. shrink, grow, cup or dome), delaminate from face fiber or unravel at the edges when properly installed indoors according to installation recommendations. This warranty excludes carpet installed on stairs, areas subject to inappropriate chair casters, damage from skates, spiked shoes and sharp objects, and abuse including damage from athletic shoes and abnormal activity. Water damage, willful damage including burns, tears and cuts, and the effects of improper installation and maintenance are also all excluded from this warranty. If after inspection and/or testing of the carpet, we determine that the carpet tile backing has not performed as per the warranty description and that all warranty conditions have been met, we will compensate the owner on a pro rata basis.

# SECTION 1000-GENERAL SPECIFICATIONS

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## **CARPET MAINTENANCE & CLEANING**

### **VACUUMING EQUIPMENT**

The manufacturer recommends an upright heavy-duty commercial vacuum with a “Beat and Sweep” beater bar. The Pile Height Level Setting, the amount of suction, the beater bar and the vacuum bag should be checked periodically to insure that the vacuum is performing properly.

### **VACUUMING FREQUENCY**

Heavy traffic areas, walk off areas and pivot areas should be vacuumed as needed, or at least daily. Moderate traffic areas can be vacuumed every other day.

## **VINYL PLANK FLOORING- KARNDEAN**

STYLE ..... VAN GOGH  
 COLOR ..... 100T AGED REDWOOD  
 SIZE ... 15 PLANKS PER BOX -35 SQ FT  
 DIMENSIONS/THICKNESS ..... 48” X 7” X 3mm  
 CLASSIFICATION..... STANDARD: ASTM F1700  
 RESULT: CLASS III TYPE B  
 REACTION TO FIRE..... STANDARD: ASTM E648-06  
 RESULT: CLASS 1  
 FLAMMABILITY TEST ..... STANDARD: FF 1-70 FEDERAL APPROVAL  
 RESULT: PASS  
 SLIP RESISTANCE..... STANDARD: ASTM D2047  
 RESULT: ADA COMPLIANT, DRY: .61

### **INSTALLATION, MAINTENANCE, WARRANTY**

Instructions on Installation can be found at the Karndean website address:  
[www.karndean.com](http://www.karndean.com).

You can also call toll free, 1-888-266-4343 if you need further help!

# SECTION 1000-GENERAL SPECIFICATIONS

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## **SLATWALL SPECIFICATIONS**

**Plato's Closet uses a specialty slatwall –available through D-E only.**

Slatwall used in **Plato's Closet** stores must be 115 pounds internal bond or better and with a density of 47 pounds per cubic foot. It must be ¾" thick, measuring 48" x 96". The grooves are to be 6" center to center running the 96" length w/Metal Inserts. **DO NOT use Home Improvement Centers grade of Slatwall.**

## **MATERIALS**

**SUBSTRATES:** MDF (Medium Density Fiberboard) conforming to ANSI A208.2, industrial-grade MDF or other wood fibers substrates having not less than 75% recycled wood waste.

**FORMALDEHYDE:** Slatwall panels shall have formaldehyde emissions of 0.3 PPM or less and shall comply with HUD 24 CFR Part 3280 Standards set fourth for particleboard panels.

**FIRE RATING:** Our slatwall products meet a class "C" rating as determined by standard ASTM E-84 Standard Test Method for Surface Burning Characteristics of Burning Materials.

*\*Check with local building codes to verify that a higher-class fire rating is not required.*

**FINISH:** High Pressure Laminate: Vertical grade 0.030" thick high pressure plastic laminate adhered to wood fiber substrate by cold pressing polyvinyl acetate (PVA) type II, water resistant adhesives.

1. Edges-Square, and sealed, to provide a black edge
2. Balancing Backer: Kraft Paper that does not contribute to or pose an unusual additional fire hazard.
3. Color: Amarena & Storm

Low Pressure Laminate (Melamine treated paper) bonded to wood fiber substrate by hot melt adhesive. Color: Reface Black

## **PANEL SIZE**

**Standard panel sizes are 4' x 8'; horizontal grooves with metal inserts, run 8' length. Slat spacing is 6" on center.**

# SECTION 1000-GENERAL SPECIFICATIONS

## INSTALLATION INSTRUCTIONS FOR SLATWALL

*Statements expressed in this technical bulletin are the recommendations for the application of Marlite brand products as outlined under normal conditions of installation. The recommendations provided represent our best judgment based on our experience with normal applications. Unless prior approval is obtained in writing from Designed Environments, any deviation from these recommended procedures shall be at the sole risk of the installers.*

Use ordinary carpenter tools. Phillips head screwdriver or screw gun (preferred), level, chalk line, a fine tooth saw (a **carbide tipped blade** is required for mirror and metal surfaces), Power drill, 5/32" twist drill bit, and #6 or #7 bugle head drywall screws.

Store panels in a COOL, DRY environment. Open cartons and inspect all panels carefully.

The panels should be allowed to equalize to the moisture in the room environment prior to installation. This is accomplished by standing slatwall separately around the room in which it will be installed for at least 48 hours before application.

**Prepare Walls.** Structural walls should be finished while the building is completely closed. All types of walls should be thoroughly dry before the panels are applied. Be sure the walls to which Slatwall is to be attached are solid and true. If necessary, use vertical furring strips with shims to ensure a straight and even wall.

Always use two or more people when handling panels. Don't slide panels off of a stack. Lift each panel off gently; otherwise, the surface may be scratched. Be careful of the edges and corners as they can be easily damaged.

Cut panels face down with a circular saw to insure a clean-cut edge. Cut from the back of the panel to avoid chipping the surface. If a table saw is used, lay out and cut on the front surface.

## **INSTALLATION STEPS**

1. With a chalk line, strike a level line the height of a panel across the length of the installation. All panel edges must be aligned exactly with this line for proper results.
2. Slatwall may be installed over drywall or directly to steel or wood studs.
3. Panels are installed with self-drilling #6 or #7 bugle head drywall screws. A screw gun will be necessary to completely drive the screw to the bottom of the groove.

Install a minimum of one screw every 6" o.c. vertically on the stud or furring strip center line, typically 16" at each stud location. (Maximum 24" o.c. horizontally). Each panel should have a minimum of 48 screws securing it to the studs (16" o.c.)

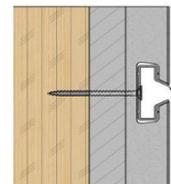
**Caution! Failure to follow recommended fastener placement and quantity of fasteners may have negative effects on the hang strength capabilities of Slatwall.**

**Stacked Installations:** When panels are stacked to a height greater than four feet, be sure to start by attaching the bottom panel first. Each panel has a projecting lip along the back edge to provide proper spacing of the slots when the sheets are stacked edge-to-edge. The projecting (long) lip should be installed at the bottom.

EXHIBIT A



EXHIBIT B



# SECTION 1000-GENERAL SPECIFICATIONS

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## **INSTALLATION INSTRUCTIONS FOR SLATWALL CONTINTUED.....**

Our testing indicates that slatwall supports approximately 75 pounds per bracket at 6" from the panel face. Mirrored acrylic finish, 6" on-center groove spacing and grid-grooving strength values will vary downward.

**NOTE:** to obtain this optimum capacity, panels must be installed per d-e current recommended installation instructions and brackets must be spaced 18" apart.

Testing is based upon random samples and may not be indicative of individual results.

Slatwall has been designed to accommodate virtually all domestic or imported slatwall accessories and hardware. Attention must be given to the type and design of accessories to insure optimum performance of the installed product.

# SECTION 1000-GENERAL SPECIFICATIONS

## APPLICATION INSTRUCTIONS FOR WALL LOGOS

**READ THROUGH THESE INSTRUCTIONS COMPLETELY BEFORE ATTEMPTING TO APPLY THE VINYL GRAPHICS.**

**NOTE: IF APPLYING A LOGO ON A TEXTURED WALL, YOU WILL NEED TO APPLY THE LOGO TO A DIE CUT PAINTED PIECE OF 3/4" RAW MDF THEN MOUNT TO THE WALL.**

### **SURFACE PREPARATION FOR WALL LOGOS:**

**\*\*All surfaces must be considered dirty and MUST be cleaned prior to the application of all vinyl.\*\***

### **APPLICATION INSTRUCTIONS FOR WALL LOGOS**

1. Use 1" to 2" strips of masking tape to position wall logo, making sure logo is level. The logo is *level* when the words Plato's & Closet are horizontal, or parallel, to the floor.
2. Apply horizontal tape hinge to the top of the marking.
3. Remove liner entirely and allow carrier paper with logo to drape flat against the wall.
4. Using a semi-rigid squeegee, press vinyl graphics onto the wall. Start from the top and work your way down.
5. Liberally spray the backside of the vinyl carrier with a soap mixture. (Two drops of liquid dish detergent with approximately two cups of water). This helps the carrier release from the vinyl.
6. Re-squeegee entire marking to expel excess moisture and air pockets.
7. Wait two minutes and then slowly peel off the carrier.

**\*\* Logo locations are determined using the wall elevation drawings for your store.**

**Be sure to use YOUR wall elevation drawings.**

Should you encounter difficulty, stop immediately and contact Designed Environments at 320-235-0852. **Incorrect positioning or failing to install the logo level, like the picture below, may mean having to replace the logo.**



**CORRECT**

# SECTION 1000-GENERAL SPECIFICATIONS

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## **WINDOW TREATMENT**

**NOTE: READ THROUGH ALL INSTRUCTIONS COMPLETELY BEFORE ATTEMPTING TO APPLY THE VINYL GRAPHICS.**

**ALL VINYL IS TO BE APPLIED TO THE INTERIOR OF THE STORE WINDOWS.**

## **SURFACE PREPARATION FOR WINDOW TREATMENT**

1. All surfaces should be considered dirty and cleaned prior to the application of all vinyl.
2. Mark the outside or inside (depending on location specifications) of the window with a level line at the heights specified. (i.e. chalk line)

## **APPLICATION INSTRUCTIONS FOR WINDOW TREATMENT**

1. Use 1" to 2" strips of masking tape to position in proper registry.
2. Apply horizontal tape hinge to the top of the marking.
3. In a spray bottle, mix together two drops of liquid dish detergent with approximately two cups of water.
4. Liberally spray application surface of the glass.
5. Remove the liner entirely and allow carrier paper with logo or text to drape flat against the glass.
6. Liberally spray the backside of the vinyl with the soap mixture.
7. Squeegee entire marking to expel excess moisture and air pockets.  
Check on the front side of the application to see if any bubbles remain.
8. Let this dry overnight. Do not re-wet the application before removing the pre-mask.  
In the morning, pull the pre-mask back on itself at 180 degrees.

**SMALL AIR BUBBLES WILL ABSORB AND THERE IS NO NEED TO BE CONCERNED ABOUT THEM.  
IF LARGE BUBBLES APPEAR, THEY SHOULD BE PRICKED WITH A PIN AND HAVE THE AIR PRESSED**

# SECTION 1000-GENERAL SPECIFICATIONS

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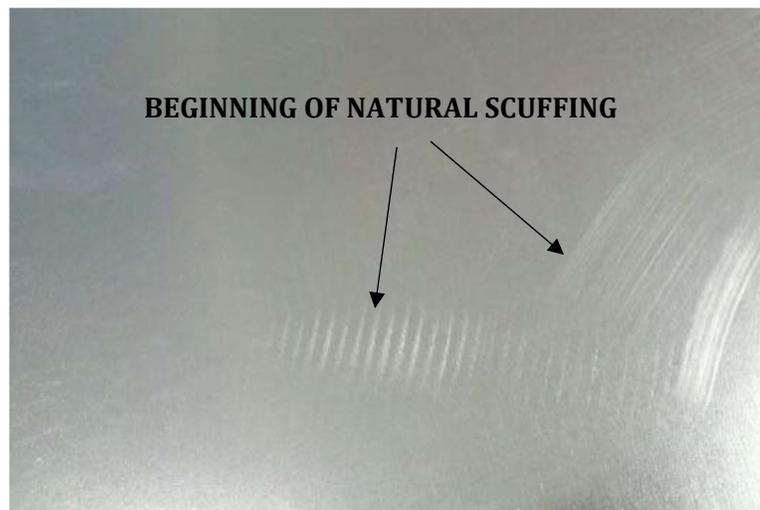
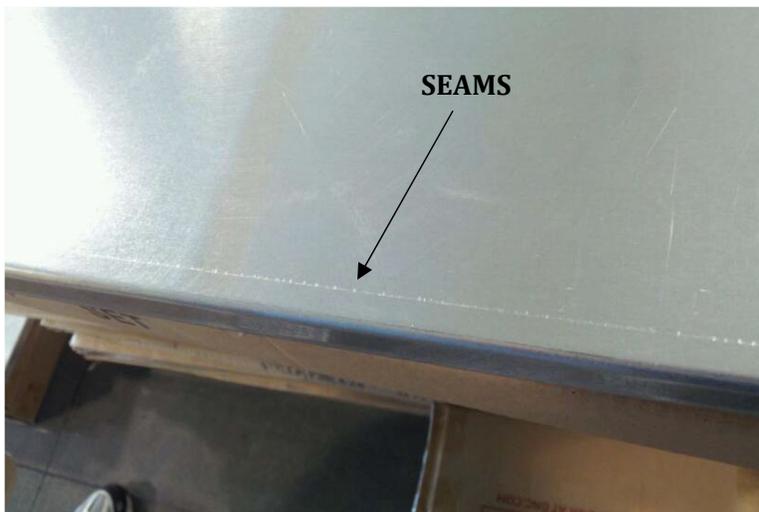
## **COUNTERTOPS**

Countertops are galvanized metal (not stainless steel). Tops are chosen because of durability and appearance.

When tops arrive, they will be smooth, however as the tops get use this will create a seasoned look. Scratches and wear are expected.

Use of the countertop is encouraged to buff the surface and build consistency for a “worn in” look.

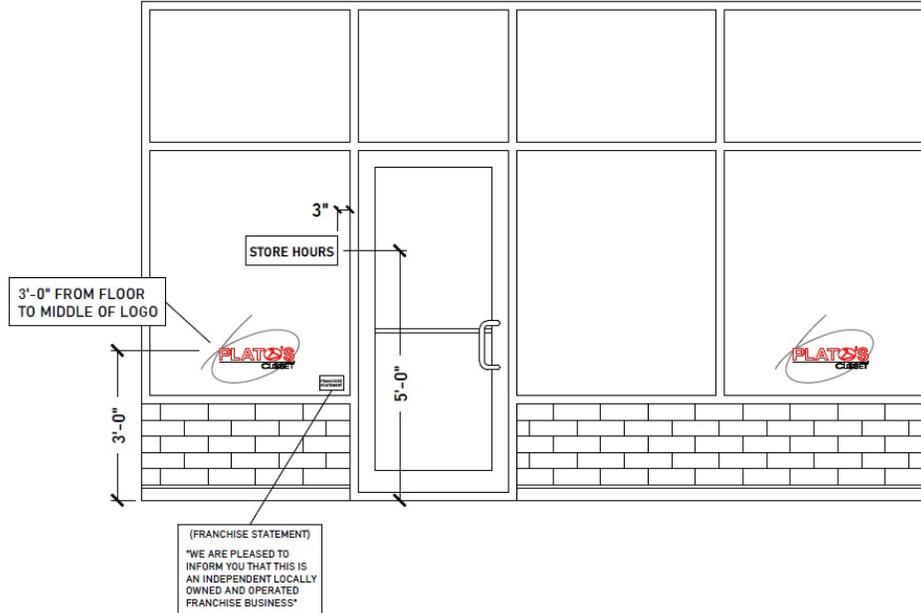
*Please see pictures below showing what to expect when tops arrive and after usage:*



# SECTION 2000-DETAIL DRAWINGS

## WINDOW TREATMENT SPECIFICATIONS

STORE FRONTS WITH A BULKHEAD WALL BELOW WINDOWS

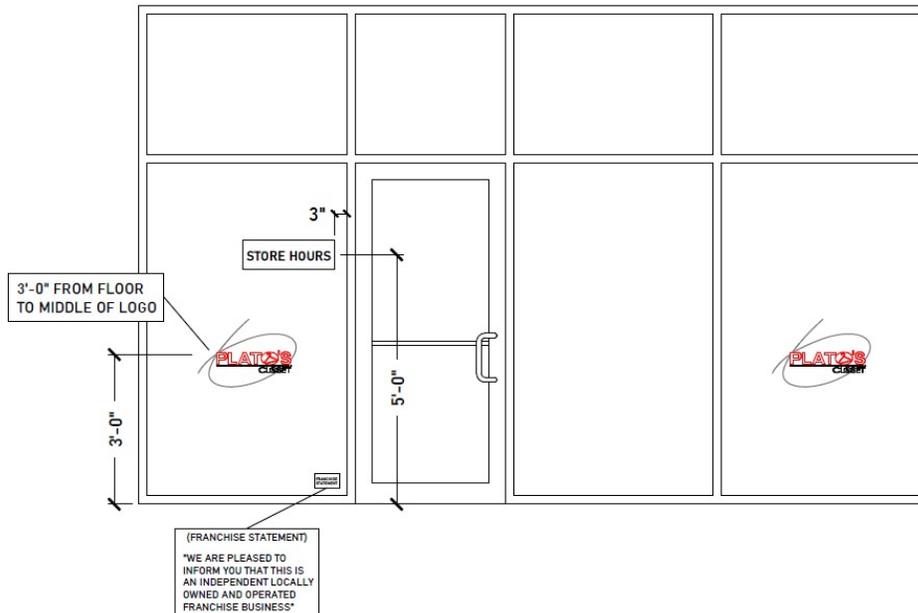


### WINDOW TREATMENT LOCATIONS

1. Center the LOGOS in the window at 3'-0" from the top of the LOGO to the sidewalk/floor and install.
2. STORE HOURS & FRANCHISE STATEMENT: Install the store hours and franchise statement on the 1<sup>st</sup> window left of the door.

\*LOGOS EVERY OTHER WINDOW\*

STORE FRONTS WITH NO BULKHEADS



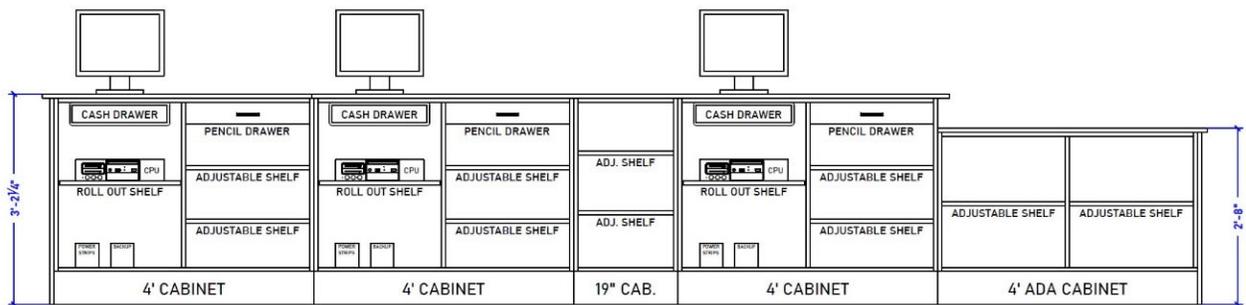
Store hours are custom to each store. Please call for more information.

320-235-0852

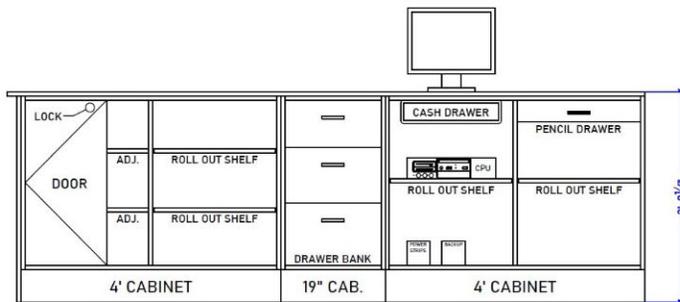
# SECTION 2000-DETAIL DRAWINGS

## TYPICAL CHECKOUT ELEVATIONS

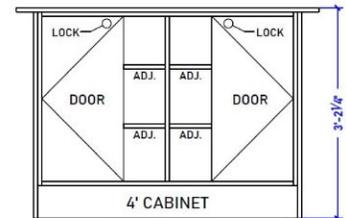
\*REFER TO THE PDF DRAWING LABELED "CASH WRAP" SENT VIA EMAIL FOR YOUR STORE SPECIFIC DETAILS\*



SELL COUNTER



BUY COUNTER

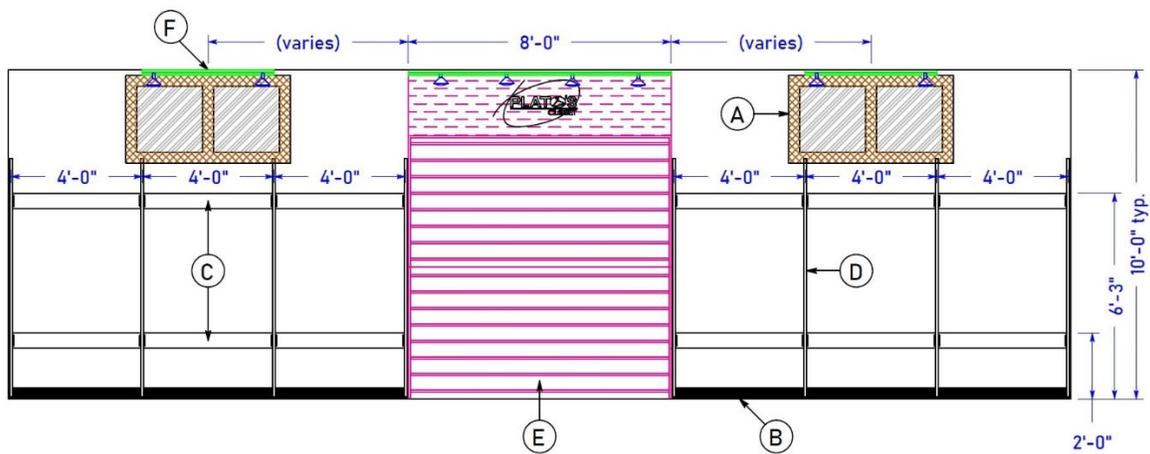


TAGGING COUNTER

# SECTION 2000-DETAIL DRAWINGS

## TYPICAL WALL ELEVATIONS

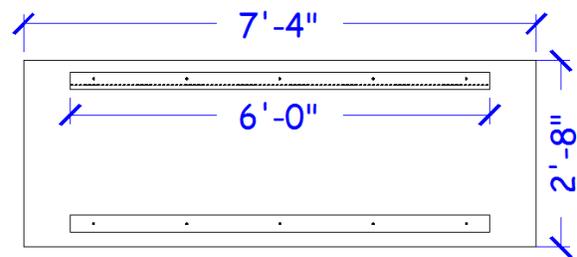
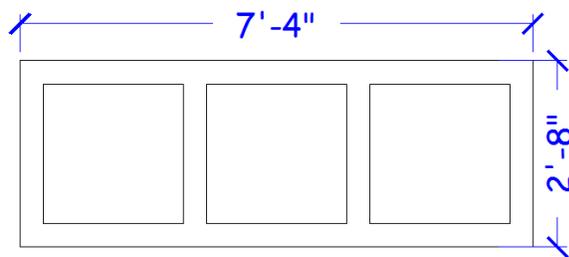
\*REFER TO THE PAGE LABELED "F2" IN THE "STORE DRAWINGS" PDF SENT VIA EMAIL FOR YOUR STORE SPECIFIC DETAILS\*



- A. Sign panels to be mounted at 9'-10" A.F.F typically
- B. 4" black vinyl cove base
- C. 1" x 6" furring strips to be mounted at 6'-3" A.F.F. and 2'-0" A.F.F.
- D. 7'-4" outriggers to be spaced 4'-0" on center (unless instructed otherwise)
- E. 8' x 8' focus area slatwall (two 4'x8' sheets stacked)
- F. 4' track light with two LED bulbs

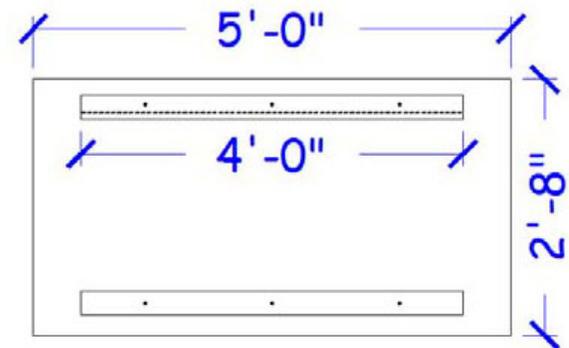
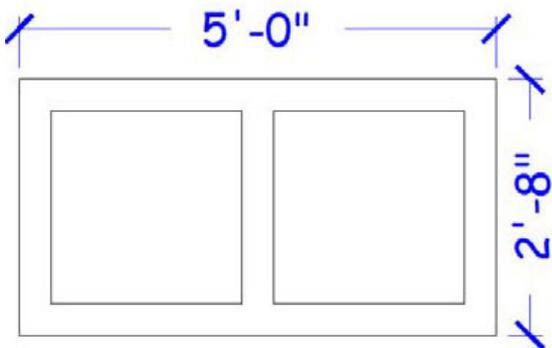
# SECTION 2000-DETAIL DRAWINGS

## 2016 PERIMETER WALL DISPLAY



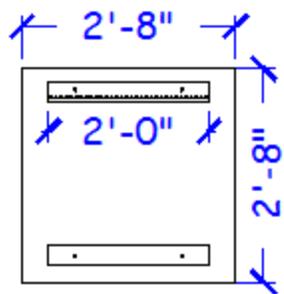
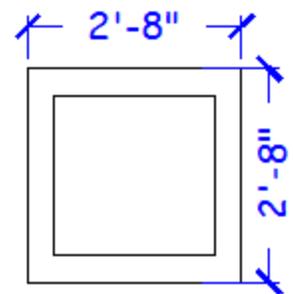
### **3-PANEL DISPLAY:**

Dimensions 88" wide x 32" high. The overall weight is 84lbs. The top 1" x 3" x 72" is the French Cleat that will come mounted to the display. The bottom pre-mounted 1" x 3" x 72" is a spacer to stabilize the sign.



### **2-PANEL DISPLAY:**

Dimensions 60" wide x 32" high. The overall weight is 56lbs. The top 1" x 3" x 48" is the French Cleat that will come mounted to the display. The bottom pre-mounted 1" x 3" x 48" is a spacer to stabilize the sign.

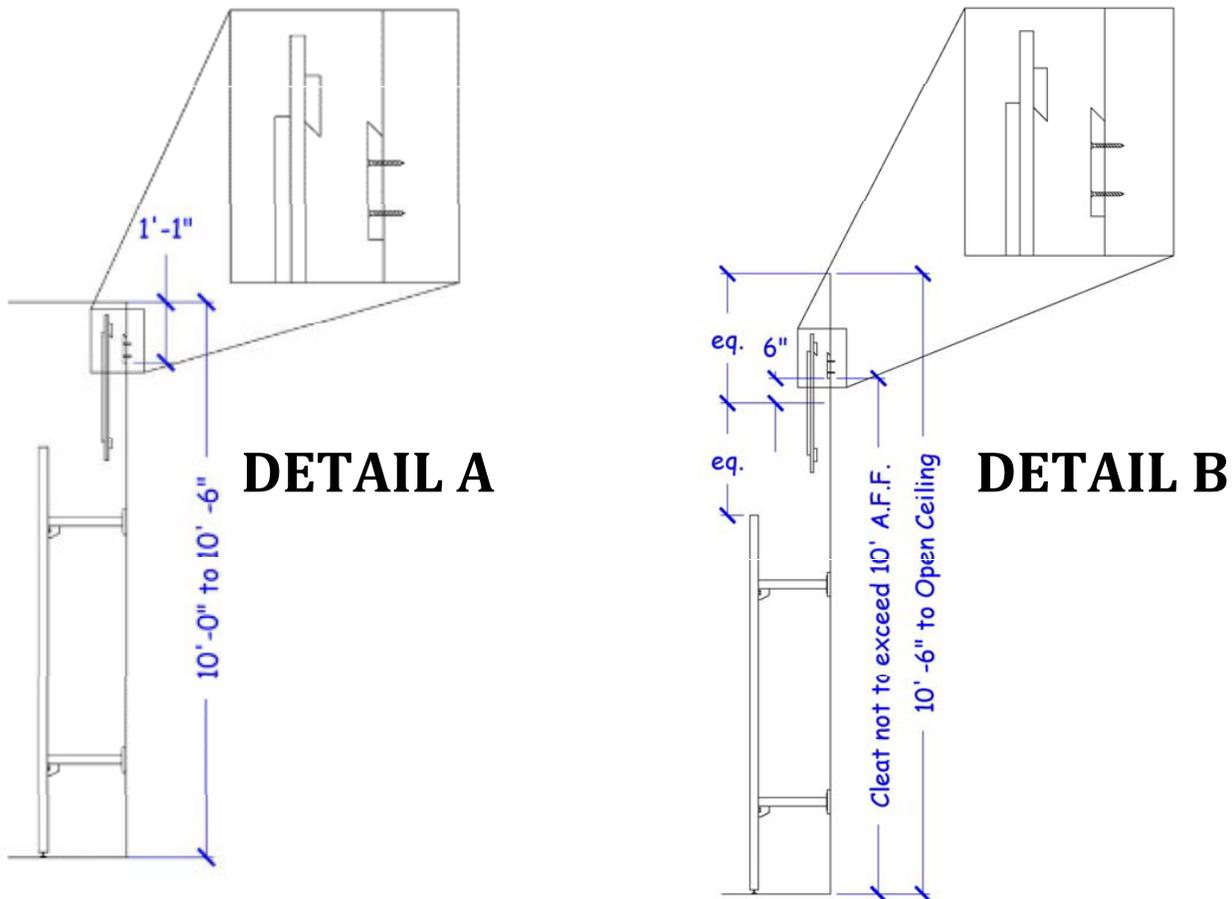


### **1-PANEL DISPLAY:**

Dimensions 32" wide x 32" high. The overall weight is 37lbs. The top 1" x 3" x 24" is the French Cleat that will come mounted to the display. The bottom pre-mounted 1" x 3" x 24" is a spacer to stabilize the sign.

# SECTION 2000-DETAIL DRAWINGS

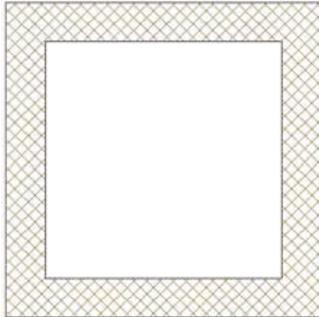
## 2016 PERIMETER WALL DISPLAY INSTALLATION



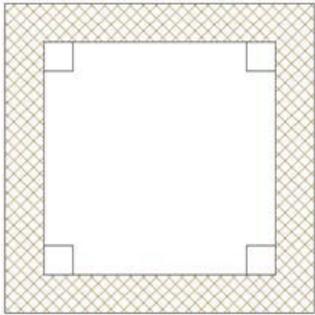
- 2 and 3 panel displays are large and bulky. It is highly recommended that you use at least two people when setting these in place.
- Secure wall mounted French Cleat to the wall by using the appropriate screws. It is recommended that you use two screws per stud.
- Detail A: For ceilings 10' -0" to 10' -6" mount the bottom French Cleat 1' -1" down from the ceiling.
- Detail B: For ceilings 10' -6" to open find the equal distance from the top of the Out Rigger to the ceiling line. Measure up 6" from that point and mount the bottom French Cleat. Do not mount that cleat higher than 10' -0" A.F.F.
- Low ceilings with a height less than 10' -0" will need custom displays. Please contact DE prior to placing your order if you feel this may be an issue.

# SECTION 2000-DETAIL DRAWINGS

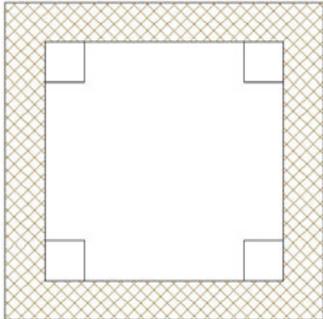
## 2016 PERIMETER WALL (MAGNET & GALVANIZED PIECES)



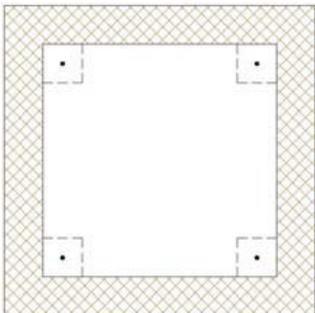
The base signage frame is a 32" x 32" Manhattan Glitz panel, with a 24" x 24" black panel. Leaving a 4" Manhattan Glitz border.



Apply four double sided foam tape sections in each corner of the 24" x 24" black panel.



In the corners adhere the 4" x 4" galvanized squares onto the double sided foam tape.



Set the Custom signage over the top of the galvanized squares and secure in place with the provided circle magnets.

# SECTION 5000-FIXTURES

**STORE FIXTURE KEY:** CORRESPONDS WITH YOUR STORE SPECIFIC DRAWING

\*REFER TO THE PDF DRAWING LABELED "F1-FIXTURE PLAN" SENT VIA E-MAIL FOR YOUR SPECIFIC STORE'S FIXTURE LOCATIONS\*

A	4-WAY RACK	140K-10	
B	H-RACK <ul style="list-style-type: none"> <li>4- CASTER FOR RACK</li> </ul>	140K41 <ul style="list-style-type: none"> <li>140CTM60</li> </ul>	
C	END CAP FOR H-RACK <ul style="list-style-type: none"> <li>1-SLATGRID</li> <li>2-ENDCAP BRACKETS</li> <li>2- GRID HANGERS</li> <li>2-SELF TAPPING SCREWS</li> </ul>	140K41 <ul style="list-style-type: none"> <li>130STG-24-C</li> <li>130GW525/CL</li> <li>1301688-03</li> <li>410TEK-4016</li> </ul>	
O	60" EXTENDER HANGROD FOR H-RACK	140KH1	
T	30" EXTENDER HANGROD FOR H-RACK	140KH1-30	
F	2-WAY RACK	140K-20	
I	36" ROUND RACK	140K-52WD	
J	"Z" ROLLING RACK	140RZK-7	
N	OUTRIGGER SYSTEM <ul style="list-style-type: none"> <li>SATIN CHROME OUTRIGGER</li> <li>1" PAN HEAD SCREWS</li> <li>SATIN CHROME HANGROD BRACKETS</li> <li>4' &amp; 8' HANGROD</li> <li>EXTENDED END CAP BRACKET</li> </ul>	<ul style="list-style-type: none"> <li>120KF7-SC</li> <li>120KF7SCREW</li> <li>120CR3-SC</li> <li>120RE-4 &amp; 120RE-8</li> <li>120EC-5</li> </ul>	

*\*NOTE-HANGRODS ARE HUNG WITH CORRESPONDING BRACKETS-WWW. D-E.NET FOR MORE\*\**

# SECTION 5000-FIXTURE ASSEMBLY

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## K10 4 WAY ASSEMBLY

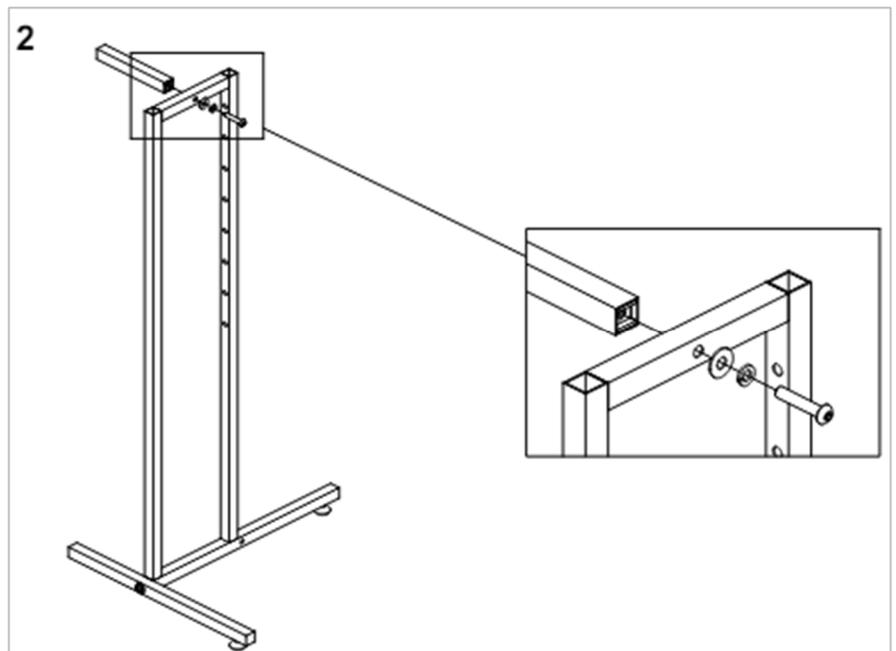
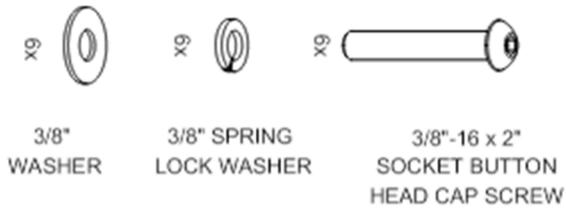
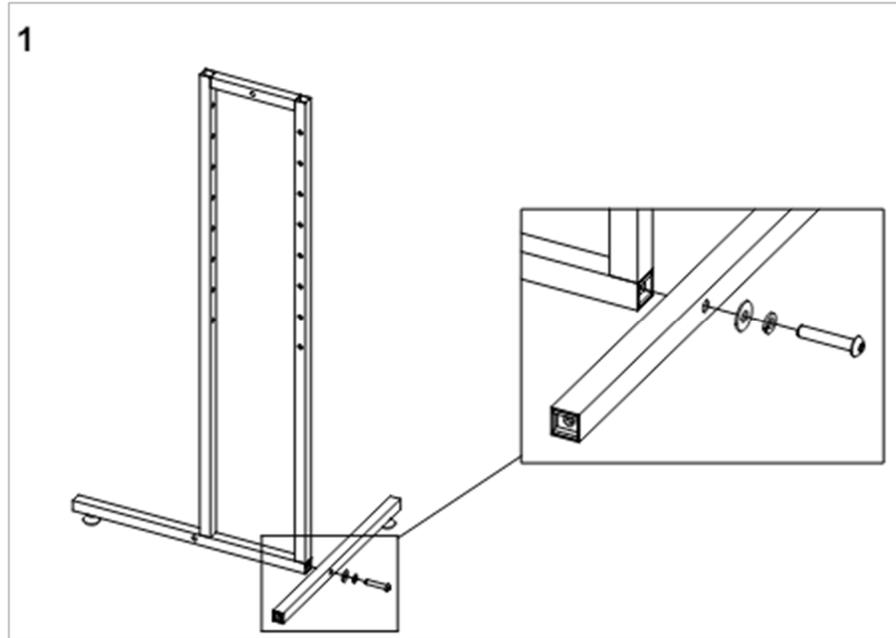
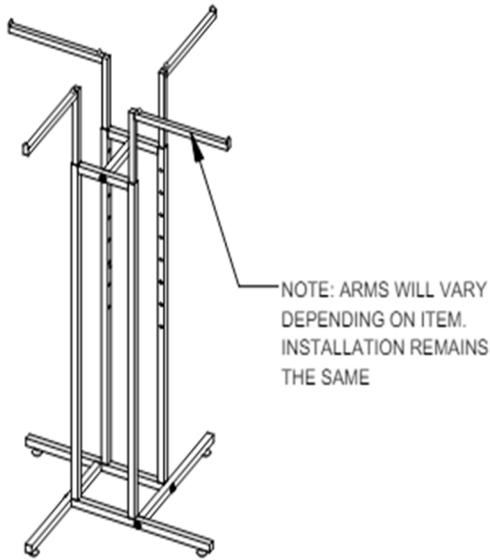
Start With:

K10 Box

1. Empty contents of the K-10 box onto the floor. You will have two rectangular frames with round leveling feet and two straight bars with leveling feet.
2. Stand the rectangular frames up so the height adjustment holes face in. Attach the straight bars to the rectangular frames. Each straight bar attaches to both of the frames, one through the side and one through the end.
3. Tighten until the lock washer is flat. The top brace attaches between the frames through the hole in the top of each frame.
4. Insert one into each hole in the top of the rack.
5. Adjust the height by pressing the adjustment button.

# SECTION 5000- FIXTURE ASSEMBLY

## K-10 4 WAY DRAWING (A) ASSEMBLY

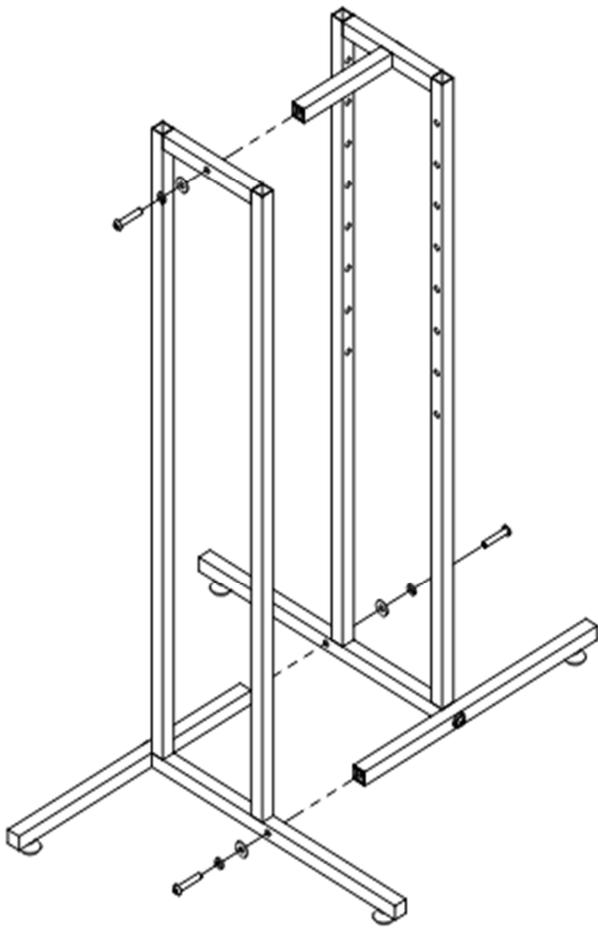


INCLUDED HARDWARE

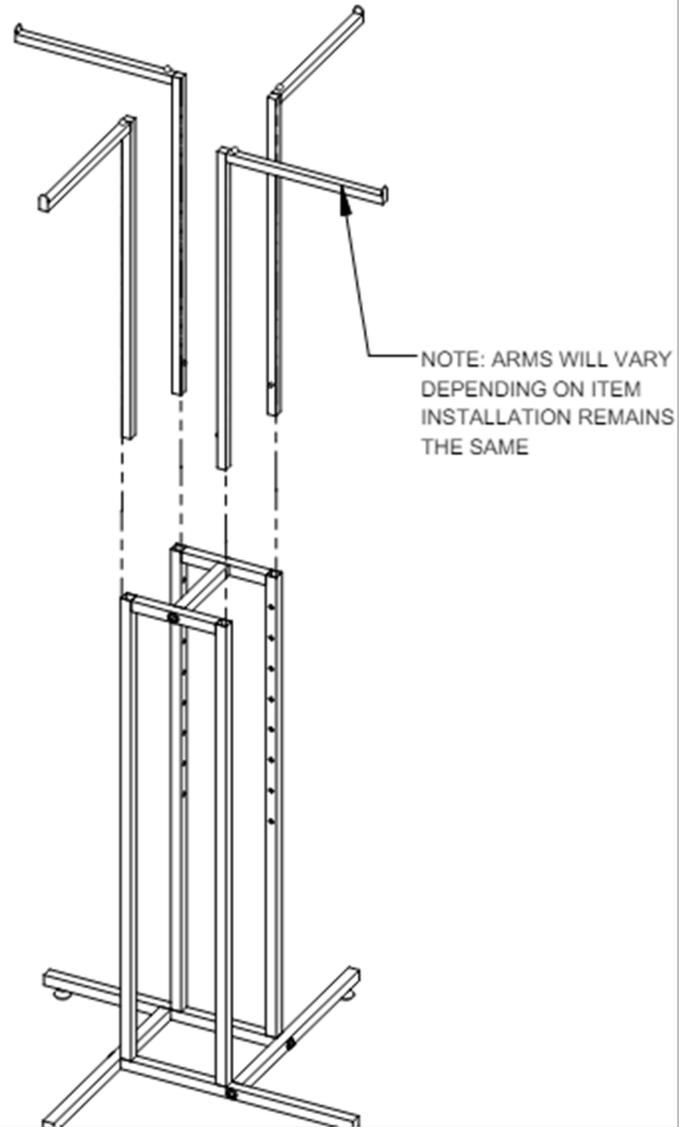
# SECTION 5000- FIXTURE ASSEMBLY

## K-10 4 WAY DRAWING (A) ASSEMBLY

3

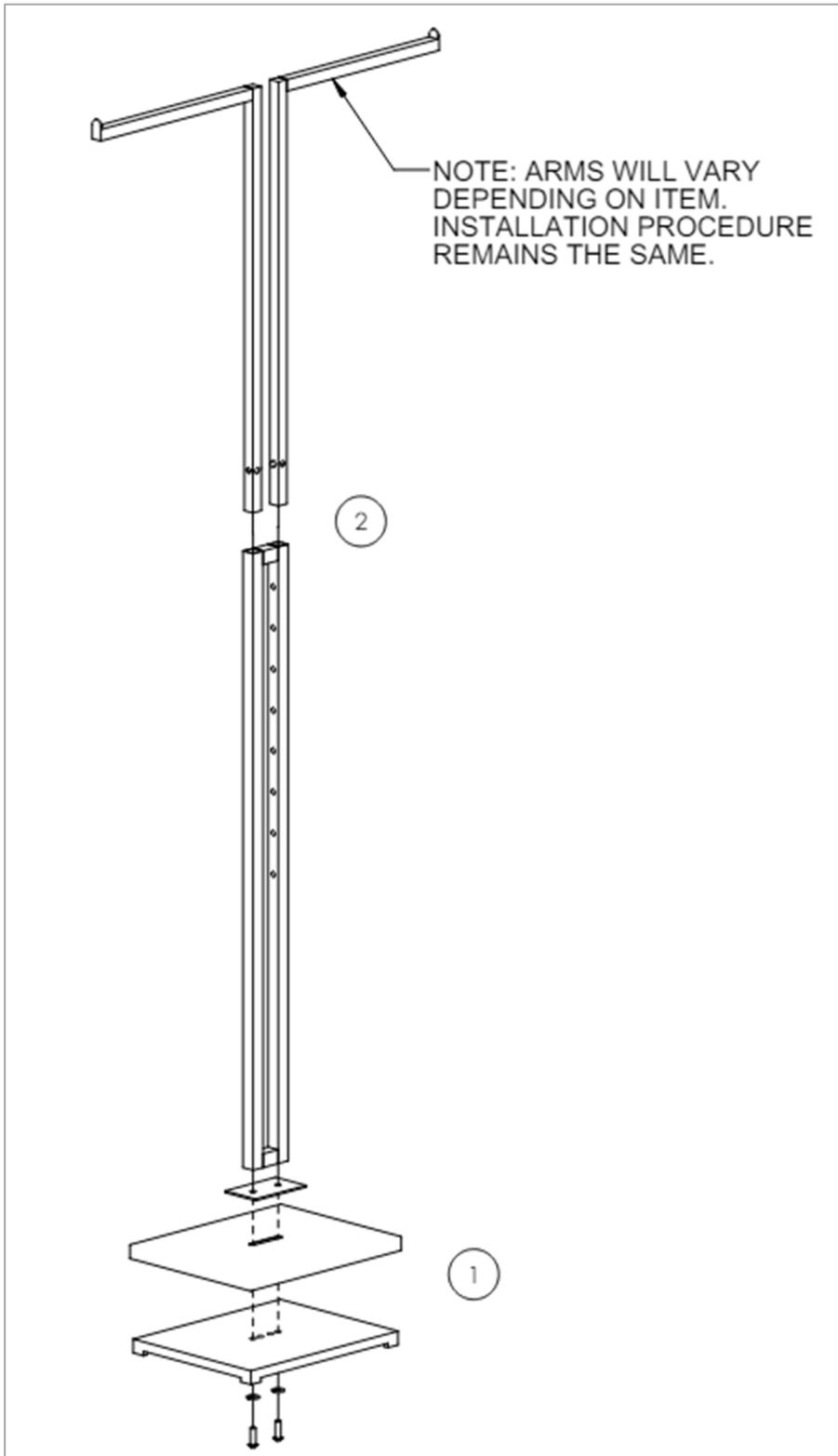


4



# SECTION 5000- FIXTURE ASSEMBLY

## **K-20 2 WAY DRAWING (F) ASSEMBLY**



1. Empty contents of the K-20 box onto the floor.

2. Cover the base with the outer cover and finish plate.

3. Attach the covered base to the frame with adjustment holes using the attaching bolts.

4. Slide the adjustable arm into place by pressing the adjustment button.

# SECTION 5000- FIXTURE ASSEMBLY

## **K41- H RACK ASSEMBLY**

Start with:

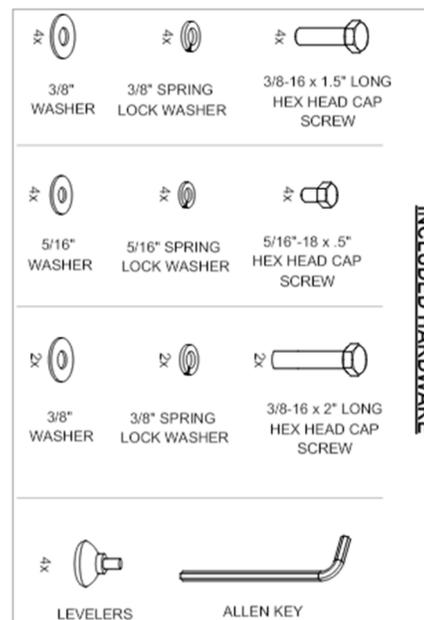
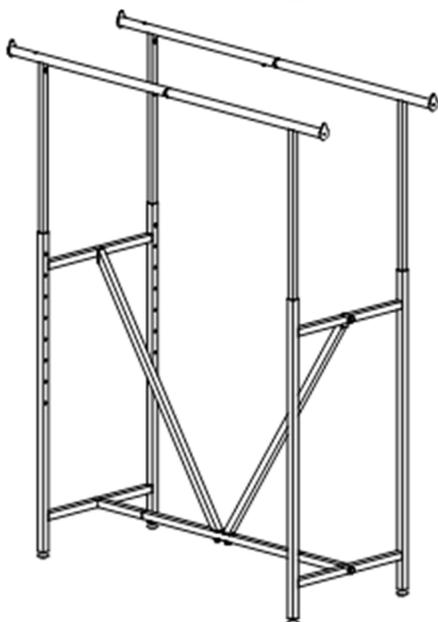
### **K41 BOX:**

- 2 rectangular frames (with round leveling feet)
- 1 straight stretcher bar
- 2 angled bars (labeled “diagonal brace” on the diagram)

1. Empty K41 box onto the floor. Assemble the Lower Cross Bar by depressing the push buttons of the components.
2. Assemble the two Side Frames with the Lower Cross Bar.
3. Screw in the Levelers to the Side Frames
4. Using the 1.5” x 3/8” screw, washer and lock washer attach the Diagonal Brace on one side. Repeat this step for the other side. Tighten the lock washers until flat.
5. Assemble the hang bar by depressing the push buttons on the male half and install it into the female half.
6. Slide the hang bar uprights in place. Secure with 1/2” x 5/16” screw, washer and lock washer. Repeat this step for the 2<sup>nd</sup> Hang bar
7. Depress the push buttons and install the hang bars into the unit.

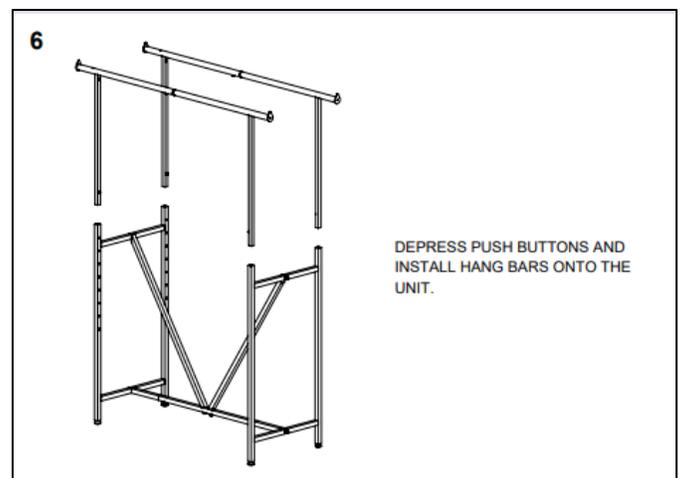
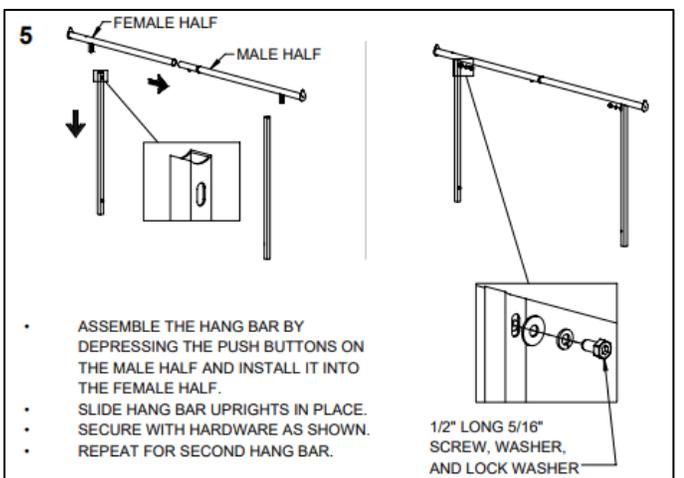
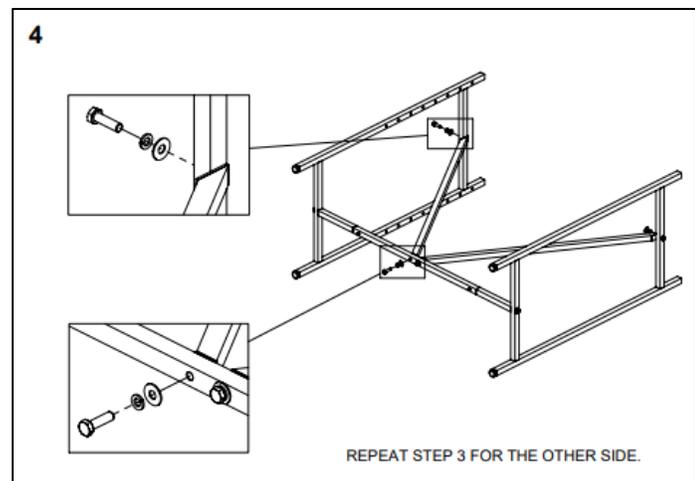
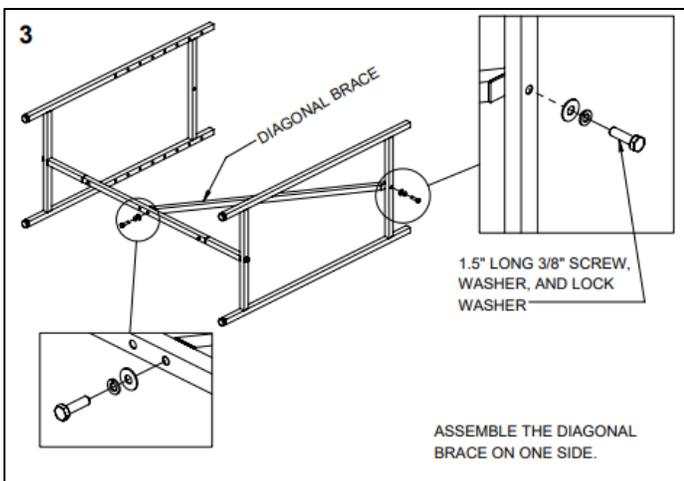
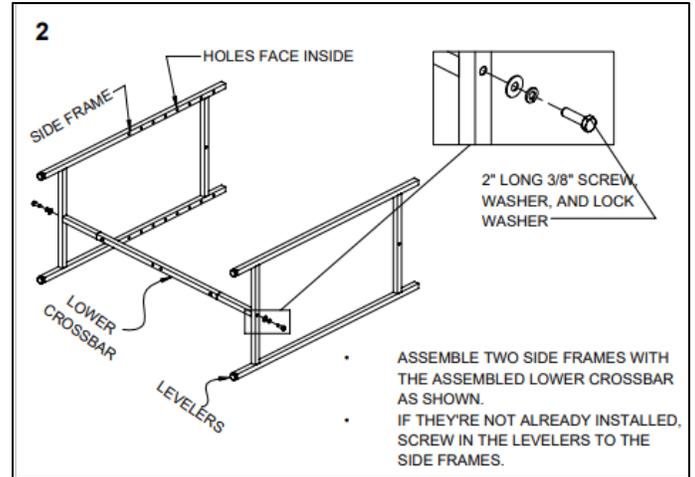
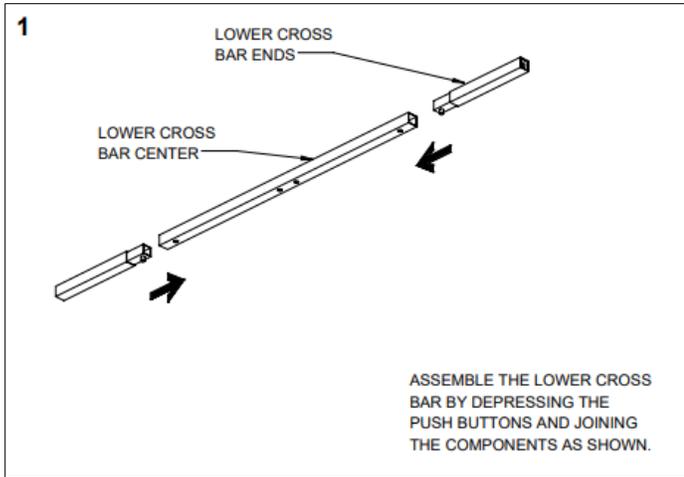
**Girls’ Apparel:** In general, the adjustable arms should be set at the lowest possible notch.

**Boys’ Apparel:** In general, the adjustable arms should be set one notch higher than the lowest possible setting



# SECTION 5000- FIXTURE ASSEMBLY

## K41 H-RACK ASSEMBLY



# SECTION 5000- FIXTURE ASSEMBLY

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## K41 H-RACK END PANEL ASSEMBLY

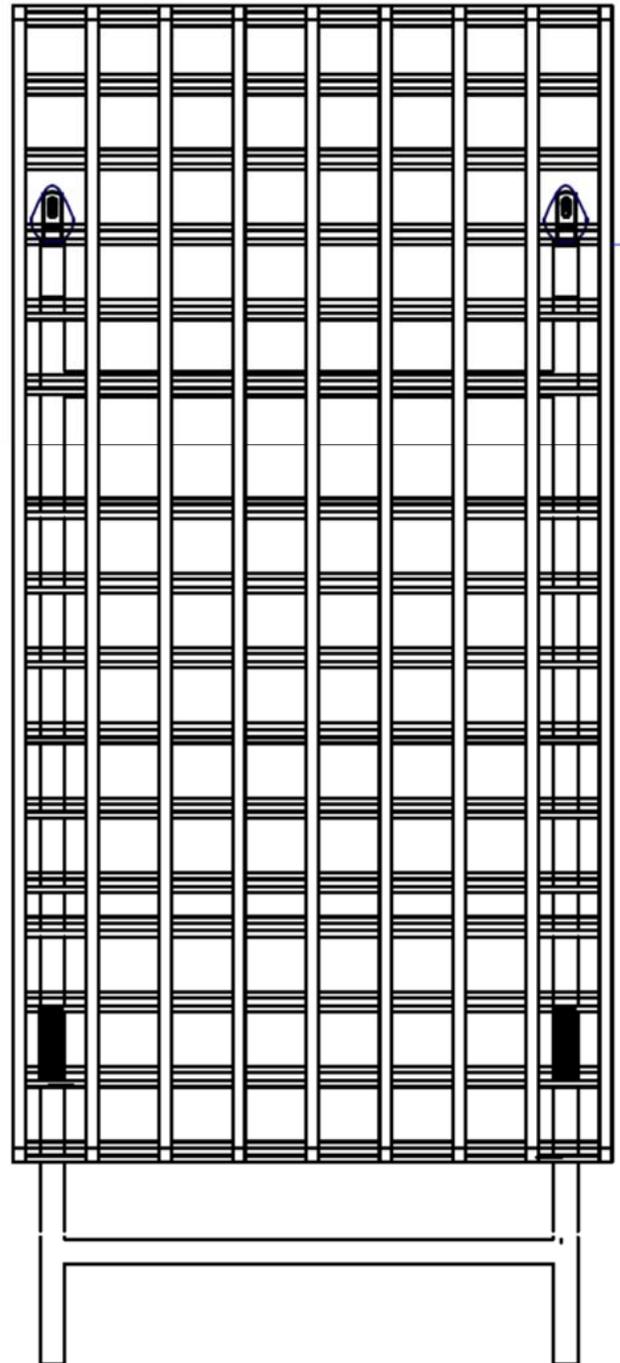
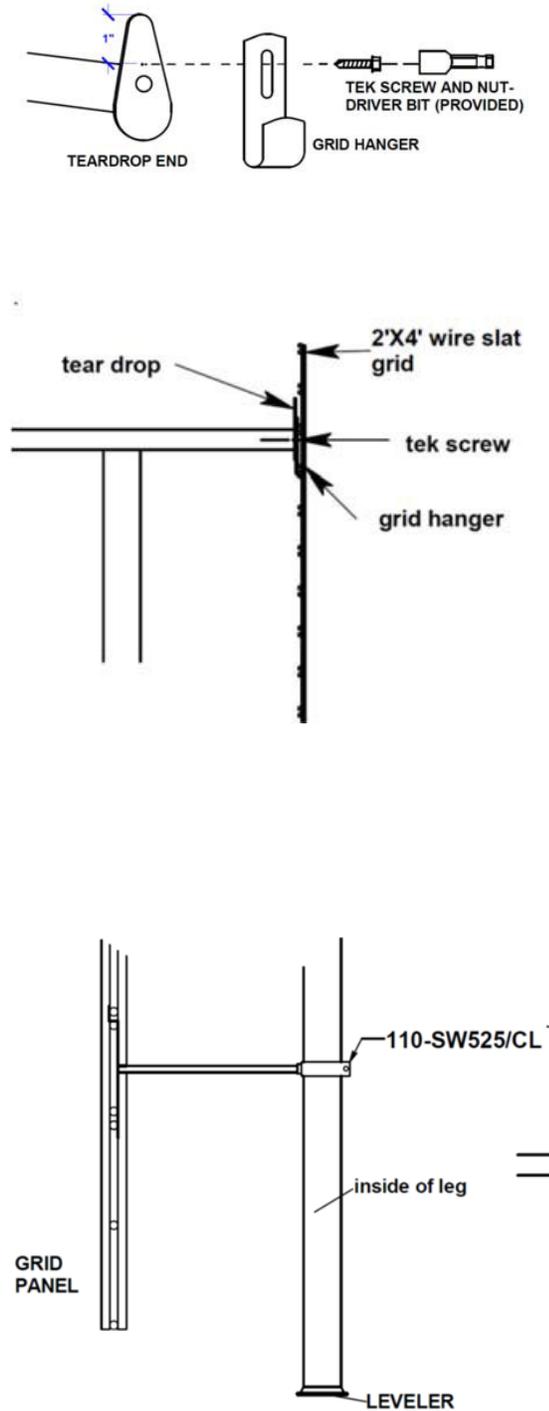
Start with:

- Assembled K41 H- Rack
- 2x4 Chrome Slatgrid
- Grid Hanger
- Tek Screw
- Nut-Driver Bit
- End Cap Spacer Bracket

1. Check the rack with a level, and adjust the leveling feet if needed.
2. Measure down 1" from the top of the hang bars teardrop end. Begin with a grid hanger & a Tek screw.
3. Fasten a grid hanger to each teardrop end using the provided nut driver bit in a power drill or power screwdriver. Steady pressure is needed to drive the screw through metal.
4. Hang the 2x4 chrome slatgrid by the fourth square from the top.
5. Place an endcap spacer bracket on the back of the slatgrid panel up 2 or 3 squares in line with the racks leg. Attach the spacers to the legs of the rack.

# SECTION 5000- FIXTURE ASSEMBLY

## K41 H-RACK END PANEL ASSEMBLY (C)



# SECTION 5000- FIXTURE ASSEMBLY

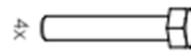
## K-52WD ROUND RACK DRAWING (1)



12x  
5/16"  
WASHER



12x  
5/16" SPRING  
LOCK WASHER



4x  
5/16"-18 x 1.75"  
HEX HEAD  
SOCKET SCREW



LARGE ALLEN KEY



8x  
5/16"-18 x .5"  
HEX HEAD  
SOCKET SCREW



SMALL ALLEN KEY

**INCLUDED HARDWARE**



4x  
1/4"-20 X 1.125"  
SET SCREW



2x  
HANG BAR  
CONNECTOR TOP



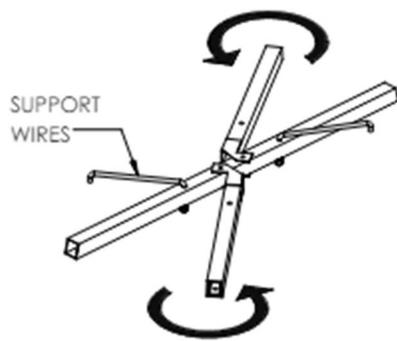
2x  
HANG BAR  
CONNECTOR TOP

# SECTION 5000-FIXTURE ASSEMBLY

## K-52WD ROUND RACK ASSEMBLY CONT.

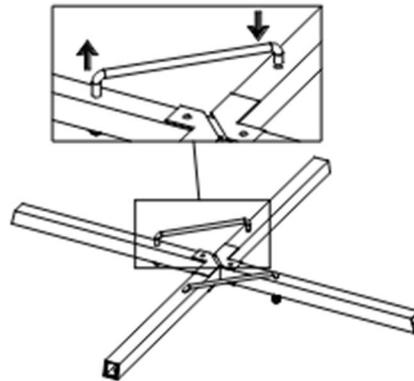
**1a**

UNFOLD THE LOWER X-BRACE. THIS BRACE WILL BE SMALLER AND HAVE SUPPORT WIRES ATTACHED.



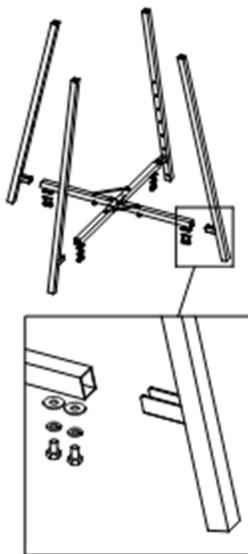
**1b**

PULL UP ON THE SUPPORT WIRES AND INSERT THE END INTO THE HOLE ON THE ADJACENT TUBE.

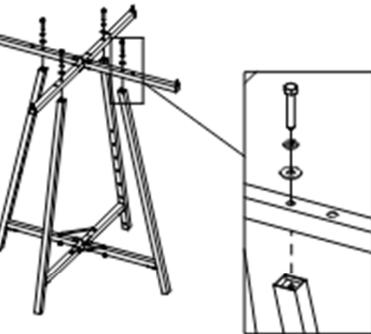


**2a**

ATTACH THE LOWER LEGS TO THE LOWER X-BRACE WITH FLAT WASHERS, LOCK WASHERS, AND THE SHORT HEX HEAD SCREWS AS SHOWN.



**2b**



UNFOLD THE UPPER X-BRACE AND SECURE TO THE LOWER LEGS WITH FLAT WASHERS, LOCK WASHERS, AND THE LONG HEX HEAD SCREWS AS SHOWN.

# SECTION 5000-FIXTURE ASSEMBLY

## K-52WD ROUND RACK ASSEMBLY CONT.

**3**

- FLIP OVER THE ASSEMBLY FROM THE PREVIOUS STEP. INSTALL THE ADJUSTABLE LEGS BY DEPRESSING THE PUSH BUTTONS AND INSERTING THEM INTO THE LOWER LEGS.
- IF THEY ARE NOT ALREADY INSTALLED, SCREW THE LEVELERS ONTO THE ADJUSTABLE LEGS.
- THE COMPLETED FRAME CAN BE FLIPPED RIGHT SIDE UP.

**4**

- TAKE A HANG BAR CONNECTOR TOP AND BOTTOM AND JOIN THEM TOGETHER SO THE TAB IS INSERTED INTO THE NOTCH.
- **NOTE: THEY ARE NOT MEANT TO LOCK TOGETHER.**

**5**

- WHILE HOLDING THE CONNECTOR HALVES TOGETHER, INSERT THEM INTO ONE OF THE HANG BAR HALVES AND HAND TIGHTEN A SET SCREW SO IT STAYS IN PLACE.
- REPEAT FOR THE OTHER CONNECTOR.
- **NOTE: THE CONNECTOR MUST BE INSERTED SO THE TAB IS FACING OUT. THIS WILL ENSURE THE CURVE OF THE CONNECTOR FOLLOWS THE CURVE OF THE HANG BAR.**

**6**

- SLEEVE THE REMAINING HANG BAR HALF ONTO THE EXPOSED CONNECTORS AND HAND TIGHTEN THE REMAINING SET SCREWS TO SECURE.
- ONCE ALL 4 SET SCREWS HAVE BEEN STARTED, TIGHTEN WITH THE SMALL ALLEN KEY UNTIL THE HANG BAR FEELS RIGID AND NO SET SCREW IS EXPOSED.
- INSTALL THE ASSEMBLED HANG BAR ONTO THE ASSEMBLED FRAME BY INSERTING THE THUMBNAIls ON THE UPPER X-BRACE INTO THE CLEARANCE HOLES.

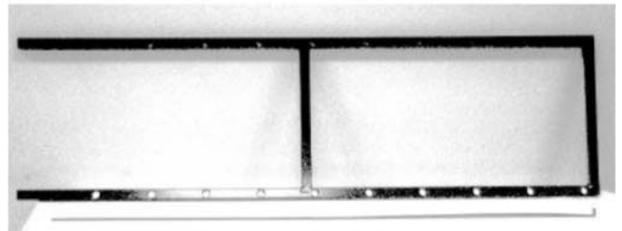
# SECTION 5000- FIXTURE ASSEMBLY

## HANGER TRANSPORTER ASSEMBLY

INCLUDES 2 BOXES: A & B

### **BOX A:**

- 2 UPRIGHTS
  - 1 W/HOLES THROUGH BOTH SIDES
  - 1 W/HOLES HALFWAY THROUGH BOTH SIDES
  
- 2 LOCK SLIDES
  
- 1 HARWARE KIT CONTAINING:
  - 1-ALLEN WRENCH
  - 8-BOLTS
  - 8-FLAT WASHERS
  - 8-LOCKWASHERS



Uprights & Lock Slides



Hardware Kit

Allen Wrench

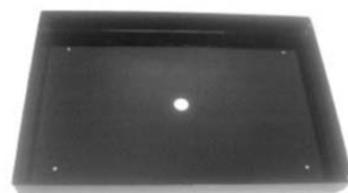
Bolts

Flat Washers

Lock Washers

### **BOX B:**

- 1 BASE
- 1 CASTER KIT CONTAINING:
  - 4-CASTERS
  - 1-WRENCH
  - 4-FLAT WASHERS
  - 4-NUTS
  
- 2 HANGRODS W/HOLES AT THE ENDS
  
- 4 HANGROD PINS
  
- 18 HANGRODS W/OUT HOLES



Base

Hardware Kit



Caster Kit



Hangrods & Hangrod Pins

5005

# SECTION 5000- FIXTURE ASSEMBLY

## **HANGER TRANSPORTER ASSEMBLY INSTRUCTIONS:**

### **Step 1: Items Needed: 1 Base and 1 Caster Kit**

Place base upside down (flatside up). Using enclosed wrench, screw casters into the threaded holes until tight. Flip base over, put on washers and screw on finishing nuts.



Step 1

### **Step 2: Items Needed: 2 Uprights and 1 Hardware kit**

Place base with attached casters on the floor. Slide an upright (with holes facing in) on the inside base with the threaded screw holes on bottom of upright facing out. Take bolts from hardware kit and start all four bolts before tightening. Finish by using enclosed Allen Wrench to tighten all bolts. Repeat Step 2 on opposite side of base.



Step 2

### **Step 3: Items Needed: 2 Hangrods w/ holes in end & 4 Hangrod Pins**

Take hangrod with holes in the ends and slide through the top most holes in uprights. Take hangrod pin and looking down from the top of the upright, slide pin down through holes in hangrod.



Step 3

### **Step 3 Repeat on opposite side.**

### **Step 4: Items Needed: 18 Hangrods w/o holes**

Lay the unit on floor with the upright that has holes going all the way through, facing up. Take hangrod without holes and slide into place. Repeat until all hangrods are in place.



Step 4

### **Step 5: Items needed: 2 lock Slides, 1 flat head screw driver (not included) & 1 helping hand.**

Take flat end of the slide lock, slide into top of upright on the outside where the hangrods slide in, with tab at top of the slide lock facing up. Start sliding lock down the inside of upright, covering the holes the hangrod slid into. You may need to use a screwdriver and an extra person to lift up on the slide lock as you push it into place. The slide lock should go all the way to the bottom and cover all holes, with tab resting on top of upright and facing out when done.



Step 5

### **Step 6: Stand upright.**



Step 6

# SECTION 5000- MANNEQUIN & TABLE



**Mannequins:**

1 ea. 310MD-GF11W	Standing Female	Straight
1 ea. 310MD-A3W1	Standing Female	Leaning

**Cubes:**

1 ea. 24" x 24" x 24"	Celestial Cube
1 ea. 18" x 18" x 18"	Manhattan Glitz Cube
1 ea. 12" x 12" x 12"	Amarena Cube

**Table:**

1 ea. 30" x 60"	Antique White Table w/legs
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## D-E Assembly & Instructional Videos:

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**D-E HAS CREATED A YOUTUBE CHANNEL TO ASSIST OUR CUSTOMERS WITH FIXTURE ASSEMBLY. WE INVITE YOU TO GO TO [WWW.YOUTUBE.COM/DESIGNEDENVIRONMENTS](http://WWW.YOUTUBE.COM/DESIGNEDENVIRONMENTS), SCAN THE CORRESPONDING QR CODES WITH YOUR SMART PHONE, OR CLICK THE LINKS POSTED BELOW TO VIEW OUR SHORT VIDEOS. YOU ARE ALSO WELCOME TO CALL US AT 320-235-0852 OR E-MAIL [INFO@D-E.NET](mailto:INFO@D-E.NET) FOR ASSISTANCE.**



### ***Shipping & Receiving Video***

<http://www.youtube.com/watch?v=qMOxGRyGHgg&list=UUXtOAQKYEWx6tvR-tuMvqTw&index=4>



### ***Hangrail Add-On Assembly***

<https://www.youtube.com/watch?v=N-qPA36NkQE>



### ***Hanger Transporter Assembly***

<http://www.youtube.com/watch?v=sqkhuE9hKw4&list=UUXtOAQKYEWx6tvRtuMvqTw&index=21>



### ***Mobile Tagging Unit Assembly***

<http://www.youtube.com/watch?v=qtjDFfPI7wQ&list=UUXtOAQKYEWx6tvR-tuMvqTw&index=8>



### ***H-RACK ASSEMBLY***

<https://www.youtube.com/watch?v=tjtx4q06r44>



**H-RACK END PANEL ASSEMBLY**

<https://www.youtube.com/watch?v=1CnQ9VYvkrY>



**RACK TOPPER ASSEMBLY**

<https://www.youtube.com/watch?v=ylyDdr3ycBA>



**WALL LOGO APPLICATION VIDEO**

<https://www.youtube.com/watch?v=3gLukaiXLFY>



**Window Treatment Video**

<https://www.youtube.com/watch?v=CWbKevvZg84>



# THANK YOU FOR YOUR PARTNERSHIP.

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We look forward to working with you!  
Please contact us at any time with questions.

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