

# Klein

## electronics

*OEM SINCE 1991*



# WHY KLEIN?

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## QUALITY.

With in-house Electrical and Firmware engineering, Klein designs CADs, PCBs & FirmWare coding as a true ODM/OEM. We ensure high levels of Quality Control. Manufacturing and assembly is completed in Vietnam, Mexico, China and the USA. Klein has the lowest defect rate in the industry...less than 0.05%. Our QC/QA process has been vetted by Sonim, AT&T, Kenwood, Samsung and others.

## SELECTION.

Two-Way Radios (analog and digital), Accessories for every brand of Radio, and an ever-growing line of Pro-Grade "Smart" accessories for P.O.C. (Push-To-Talk Over Cellular) - Earpieces, Headsets, Microphones, Chargers, Cases, Parts, etc.

## FOCUS.

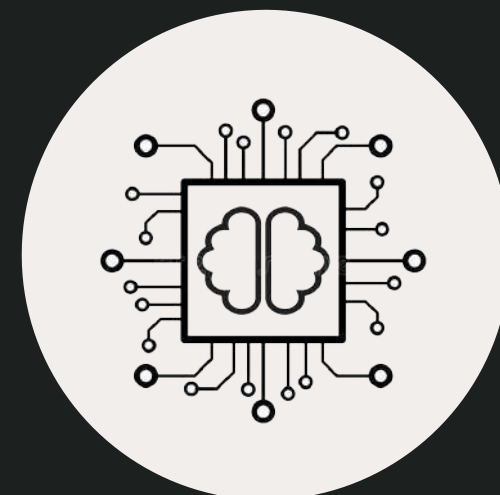
Since 1991, our design and development of communications gear has been Tier One. Our mature and experienced team continually iterates products and concepts to stay ahead, while using profit (not debt) to grow and be aligned with key brand-name industry partners.



Excellent Quality



Large Selection



Smart Products

# PARTNERS



## WE BUILD PARTNERSHIPS

At Klein, we partner with Distributors, Manufacturers, Carriers, Application Developers, Governmental and Fortune 500 clients.

With collaborative design, testing, production and marketing, our in-house engineers coupled with decades of creative and market experience enable Klein to be the peripheral supplier of choice for the largest brands in our industry.

Join the team and develop the next evolution of communications technology hardware and firmware for a more efficient and high-quality user experience.

Build rugged. Engineer with innovation. Trust Klein Electronics as your partner.

### CASE STUDY:

- \*Klein VALOR
- \*Sonim XP PRO
- \*ProClip Mount



## How do our clients benefit from the Klein brand?

Collaborative design, build, testing & marketing, combined with a <1% defect rate, a comprehensive warranty program, experienced in-house electrical and firmware engineers.

Combine that with a proven passion for constantly improving and developing new products that anticipate the next evolution of communications technology... **that's how.**

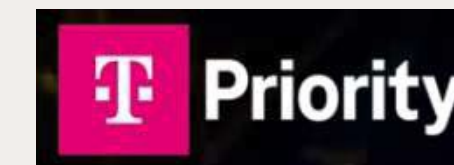
NEXA



sonim



SAMSUNG



# TECHNOLOGY

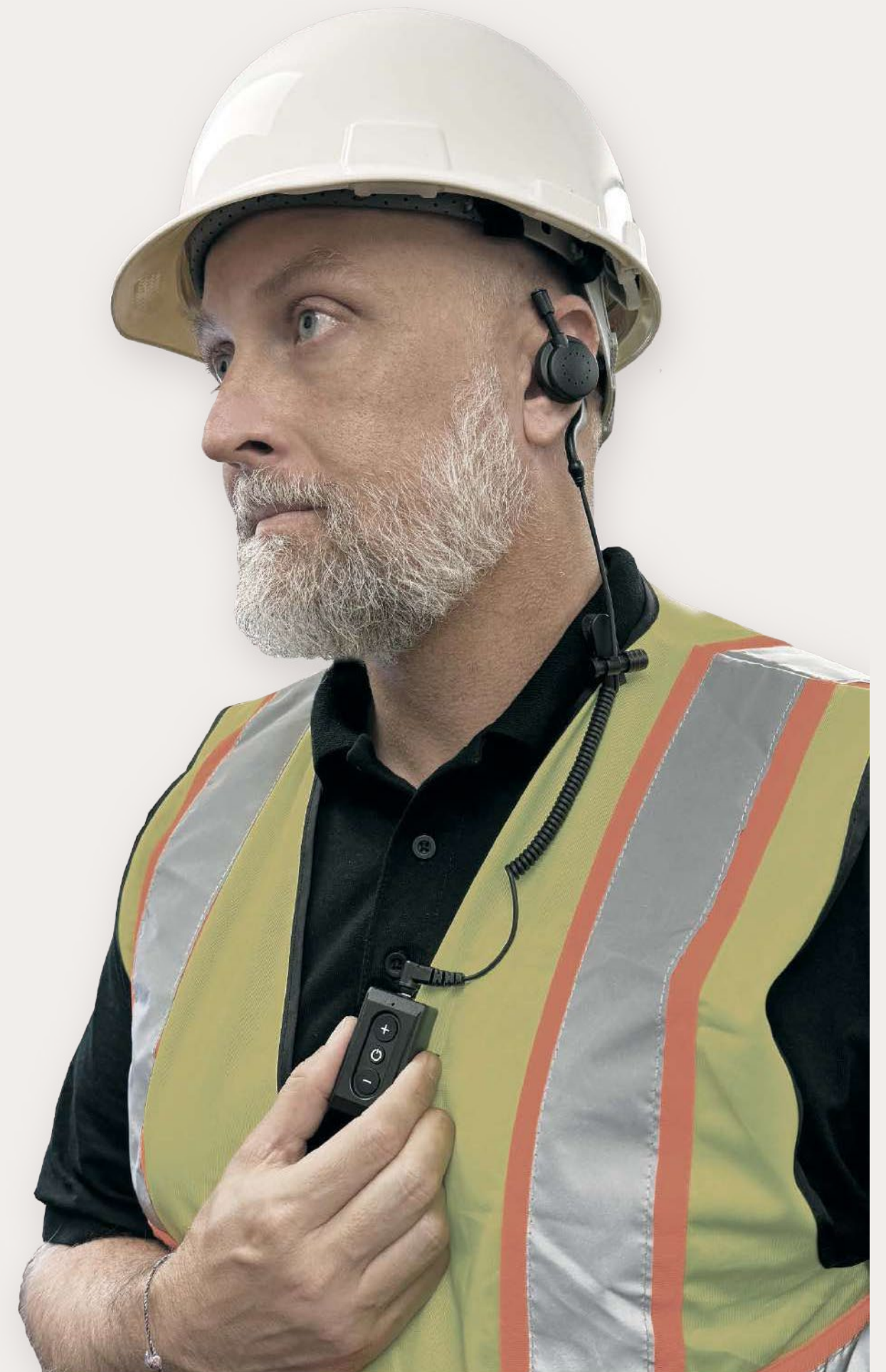
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## VALUE PROPOSITION

OUR P.O.C. & RADIO PRODUCTS ARE DESIGNED FROM THE PCB TO THE HOUSING LEVEL, WITH EVERY DETAIL CONSIDERED.

WE ARE ONE OF THE ONLY TEAMS THAT OEM & ODM FROM THE CAD (PHYSICAL) DESIGN TO THE FIRMWARE, SOFTWARE AND HARDWARE INTEGRATION.

KLEIN OFFERS A FULL OEM/ODM SUITE OF HW/SW/FW PACKAGES.



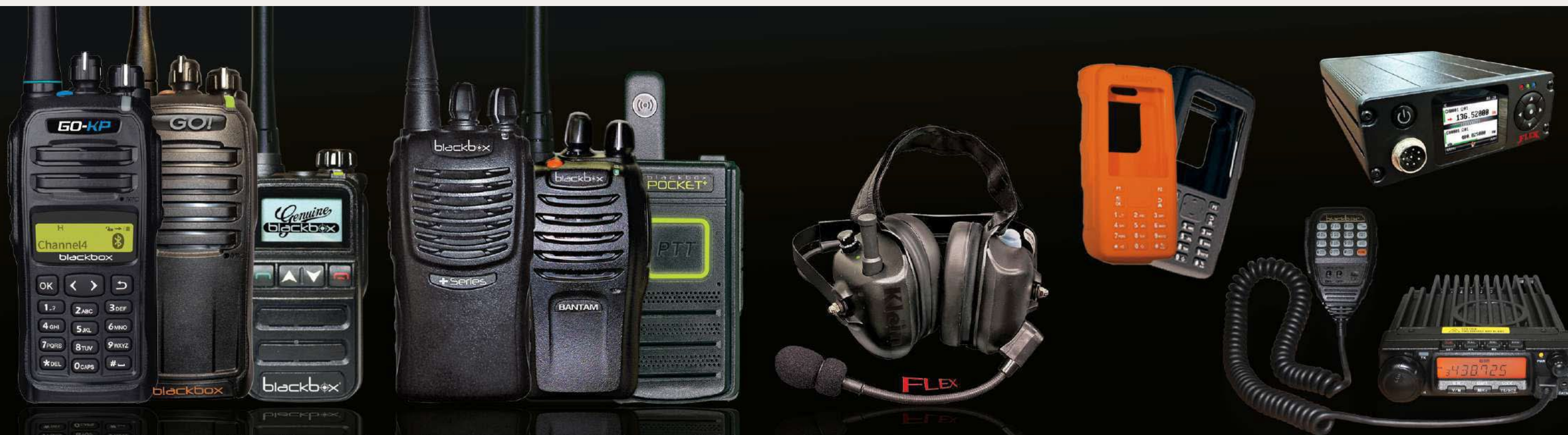
# PTT OVER CELLULAR. (P.O.C.)



Professional PUSH-TO-TALK & Charging for Smart Devices

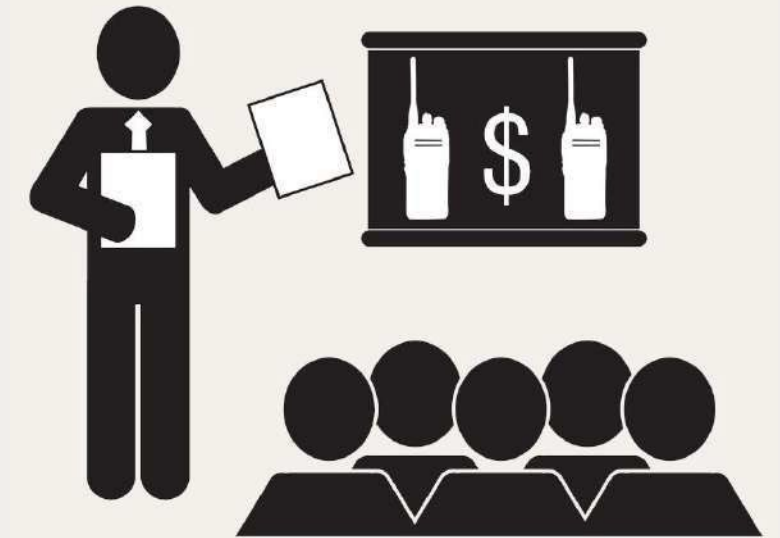
## COMPLETE LINE OF TWO-WAY RADIO & PTT OVER CELLULAR (POC) GEAR.

# RADIOS & GEAR



Professional Radios plus Accessories for all Brands

# TRAINING & SUPPORT



**KLEIN SUCCEEDS WHEN YOU DO.**

## TRAINING

Klein offers sales toolkits and webinar trainings for your reps and locations.

**\*For more details or to arrange training sessions, contact [Sales@KleinElectronics.com](mailto:Sales@KleinElectronics.com)**

## SUPPORT

- Demo Kits for Pilots with products, collateral, and videos are available to show your clients.
- Partner product design & development collaboration.
- In-House Engineers ensure real solutions for all applications and verticals.
- Collaborative Marketing for Partners.

**IN STOCK & READY TO SHIP**

# **GETTING STARTED WITH KLEIN**

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Easy, Fast, & Fun.

# Ways to place an order with Klein



## Email

From your desk or the field, email us for an immediate response.

## Web

- Special Wholesale Pricing is available online (with your secret password access).
- Just log in and place your order from your desktop or your smartphone.
- Drop ship is available at no extra cost!

## Call

1 (800) 959.2899 USA  
1 (760) 781.3220 Int'l

## Portal

Klein works with several partners over secure portals for PO processing.

# WHAT ABOUT CUSTOM STUFF?

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## **OEM / ODM**

Klein designs and builds products for a variety of companies. Some of those products are exclusive to them, and require some NRE or contracts, but most are small-run products for a specific application. Got an idea? Talk with us today and let's brainstorm to build your next unique and successful product!

## **PRIVATE LABEL**

Private labeling or co-branding is something we love to do. Let's chat about what items you would like to brand or package with your name or logo.

## OUR BRANDS

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KLEIN, BLACKBOX, ARMORCASE,  
RADIOGRIPS, BLU-COMM.

These, along with dozens of  
trademarked model names, are among  
the most popular in the world today.



## YOUR BRANDS

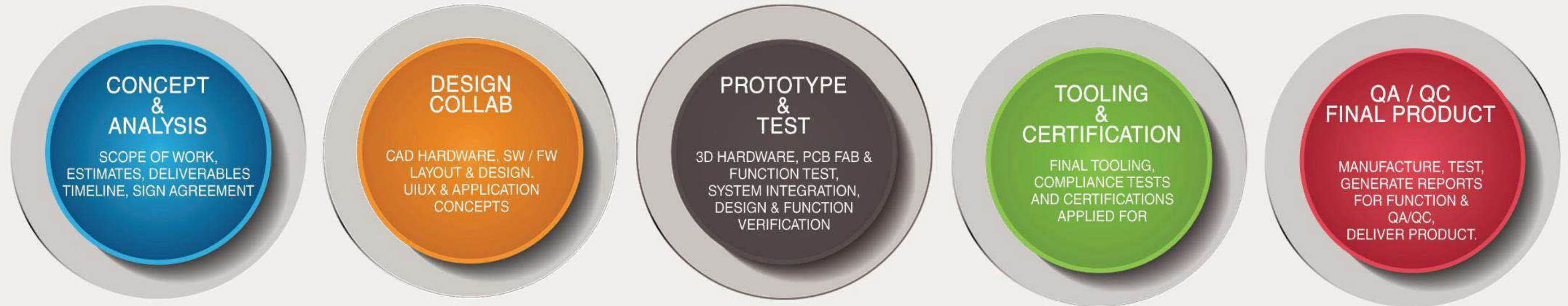
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Private Labeling and Custom  
Packaging options are available at  
no extra cost to you.

# THE OEM / ODM PROCESS

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■ ENGAGE – BRAINSTORM – COLLABORATE – DESIGN – BUILD



# IT'S ALL ABOUT THE DESIGN

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*"Experience is that thing you get, right after you needed it."*

So do it right the first time.

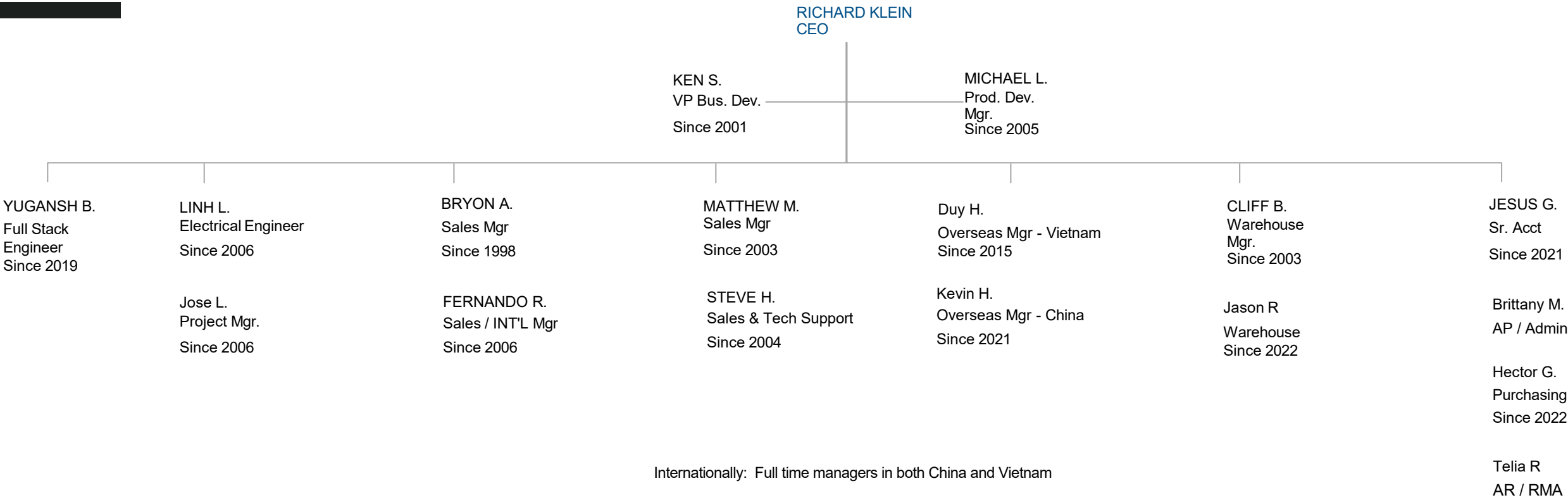
Klein has in-house electrical and full-stack firmware engineers. Exceptional design and concept creations.

Collaborate with us today!



# OUR TEAM

MATURE,  
AGILE,  
EXPERIENCED.



OrgChart



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