



2021 General Sales Specification Agreement

PA258

School: **ST. ANDREW SCHOOL**

Enrollment: **Girls: _____ Boys: _____**

Address: **213 E. Main Street
Waynesboro, PA 17268**

Store(s) **Harrisburg**

Phone: **717- 762- 3221**

Fax: **717- 762- 8474**

Contact _____

Phone _____

Email _____

Principal: **MRS. LINDSAY SALMON**

717- 762- 3221

lsalmon@saintandrewschool.org

President:

Admin Assistant: **NINA MILLER**

nmiller@saintandrewschool.org

Contact: **Lindsay Salmon**

lsalmon@saintandrewschool.org

VP/Dean:

Sales Rep: **Michele Hansberry/James Natale, JR**

Phone: **(215)637-4600 ext: 8054**

Email: **mhansberry@flynnohara.com**

Financial Arrangement for the 2021-2022 School Year

Financial Notes:

For and in consideration of the special styles, quantities, and customized items being provided, FlynnO'Hara requires schools to sign an annual two year agreement. In recognition of the significant inventory commitment we make, you agree to provide us with at least twelve months' notice, should you decide to end this agreement. If you plan to make a major change to the uniform requirements during the term of this agreement, you agree to notify FlynnO'Hara in writing by November 15th of the year preceding the change.

Important Update regarding Your 2021 Agreement Terms:

Due to the economic realities of the pandemic and its impact on both education and business, FlynnO'Hara has found it necessary to modify its Fundraising Rebate Program. Starting in 2021, FlynnO'Hara will pay fundraising rebates for agreements based on the sales volume levels shown below. Rebates are based on the sale of the contracted items, net of returns, excluding sales tax, shipping charges, customization costs and any discounted or bulk orders.

Sales Volume	Fundraising Rebate
\$10K-\$25K	5%
\$25K-\$50K	8%
\$50K and up	10%

If your school's current sales volume is below \$10,000, please discuss your school's uniform program with your FlynnO'Hara sales rep. There are several ways to strengthen the uniform program for your school including signing an exclusive agreement with FlynnO'Hara, transitioning from a dress code to a true uniform program or by adding a Gym Uniform or Uniform Shoe Program.

Other Notes:

After review of the detail product pages that follow in this agreement, I confirm: *Please initial on the lines below*

_____ Product Customization is Approved _____ Product Assortment is Approved

Signature _____ Date _____

Sales Rep: _____ Date _____

*Price subject to change according to customization

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Girls	Winter Uniform	K-5	
94-41	Blue Plaid Drop Waist Jumper		ALL SZS. \$44.00
65-41	Blue Plaid Split Front Jumper		ALL SZS. \$47.50
34-41	Blue Plaid Pleated Skirt with Elastic Waist		CHILDS \$42.50
			TEENS \$45.25
743	Black Spandex Short		YOUTH \$15.00
			ADULT \$17.00
350	Blue Short Sleeve Peterpan Collar Blouse		YOUTH \$15.50
351	Blue Long Sleeve Peterpan Collar Blouse		YOUTH \$16.50
OXF-SS	Blue Short Sleeve Oxford Shirt		YOUTH \$21.75
OXF-S/S	Blue Short Sleeve Oxford Blouse		ADULT \$24.75
OXF-LS	Blue Long Sleeve Oxford Shirt		YOUTH \$23.25
OXF-L/S	Blue Long Sleeve Oxford Blouse		ADULT \$25.75
KNIT-AWH	Blue Short Sleeve Polo Shirt w/School Logo		YOUTH \$21.25
			SM-XLG \$24.00
KNIT/AWH	Blue Long Sleeve Polo Shirt w/School Logo		YOUTH \$22.50
			ADULT \$24.75
KNIT-SS	Blue Short Sleeve Polo Shirt		YOUTH \$18.25
			SM-XXLG \$21.00
KNIT-LS	Blue Long Sleeve Polo Shirt		YOUTH \$19.50
			SM-XLG \$21.75
TN	Blue Turtleneck		YOUTH \$20.00
			SM-XXLG \$22.25
6500	Navy V-Neck Pullover Sweater		XXS-YS \$31.00
			YM-YXL \$31.00
			AS-AXL \$35.75
			XXL-XXXL \$39.50
6000	Navy Crewneck Cardigan		XXS-YS \$31.50
			YM-YXL \$31.50
			AS-AXL \$36.50
			XXL-XXXL \$40.00
15-FLAT	Navy Girls' Flat Front Slacks		04-06XC \$25.50

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15-FLAT	Navy Girls' Flat Front Slacks	10-16R	\$28.50
		JR	\$32.50

GIRLS MUST WEAR SHORTS UNDER JUMPER.

Girls	Winter Uniform	6-8	
34-4	Khaki Pleated Skirt with Elastic Waist	CHILDS	\$40.50
		TEENS	\$40.75
34-8	Navy Pleated Skirt with Elastic Waist	CHILDS	\$42.50
		TEENS	\$43.75
533-99	Grey 2 Panel Skort	ALL SZS.	\$47.50
15-FLAT	Khaki Girls' Flat Front Slacks	07-16RS	\$28.50
		JR	\$32.50
	Navy Girls' Flat Front Slacks	10-16R	\$28.50
		JR	\$32.50
KNIT-AWH	Ash Short Sleeve Polo Shirt w/School Logo	YOUTH	\$21.25
		SM-XLG	\$24.00
	Cardinal Short Sleeve Polo Shirt w/School Logo	YOUTH	\$21.25
		SM-XLG	\$24.00
	Navy Short Sleeve Polo Shirt w/School Logo	YOUTH	\$21.25
		SM-XLG	\$23.50
KNIT-SS	Ash Short Sleeve Polo Shirt	YOUTH	\$18.25
		ADULT	\$21.00
	Cardinal Short Sleeve Polo Shirt	YOUTH	\$18.25
		SM-XLG	\$21.00
	Navy Short Sleeve Polo Shirt	YOUTH	\$18.25
		SM-XXLG	\$21.00
KNIT/AWH	Ash Long Sleeve Polo Shirt w/School Logo	YOUTH	\$22.50
		ADULT	\$24.75
	Cardinal Long Sleeve Polo Shirt w/School Logo	YOUTH	\$22.50
		ADULT	\$24.75
	Navy Long Sleeve Polo Shirt w/School Logo	YOUTH	\$22.50
		ADULT	\$24.75
KNIT-LS	Ash Long Sleeve Polo Shirt	YOUTH	\$19.50

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KNIT-LS	Ash Long Sleeve Polo Shirt	ADULT	\$21.75
	Cardinal Long Sleeve Polo Shirt	YOUTH	\$19.50
		SM-XLG	\$21.75
	Navy Long Sleeve Polo Shirt	YOUTH	\$19.50
		SM-XLG	\$21.75
OXF-SS	White Short Sleeve Oxford Shirt	YOUTH	\$21.75
OXF-S/S	White Short Sleeve Oxford Blouse	ADULT	\$24.75
OXF-LS	White Long Sleeve Oxford Shirt	YOUTH	\$23.25
OXF-L/S	White Long Sleeve Oxford Blouse	ADULT	\$25.75
9267	White 3/4 Sleeve Blouse	ADULT	\$25.00
TN	Navy Turtleneck	YOUTH	\$20.00
		SM-XLG	\$22.25
6500	Cardinal V-Neck Pullover Sweater	YM-YXL	\$31.00
		AS-AXL	\$35.75
	Navy V-Neck Pullover Sweater	YM-YXL	\$31.00
		AS-AXL	\$35.75
1001	Cardinal V-Neck Cardigan Sweater	YM-YXL	\$34.00
		AS-AXL	\$38.00
	Navy V-Neck Cardigan Sweater	YM-YXL	\$34.00
		AS-AXL	\$38.00

Girls	Winter Uniform	K-8	
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2 COLOR	Black/Brown Reversible Leather Belt	22-36" W	\$11.25
OPAQUE	Navy Opaque Nylon Knee-Hi	S-M-L	\$5.50
OR-GS	Navy Orlon Knee-Hi	S-M-L	\$5.50
OP/TIGHT	Navy Opaque Tights	CHILDS	\$9.25
		JUNIORS	\$10.00
OR/TIGHT	Navy Ribbed Tights	CHILDS	\$11.25
		JUNIORS	\$13.75
2-41	Blue Plaid Hair Scrunchie	ONE SIZE	\$6.75
665	Blue Plaid (#41) Headband	NA	\$8.75
670	Blue Plaid (#41) Hair Bow	NA	\$9.25

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675	Blue Plaid (#41) Elastic Headband	NA	\$9.25
218	Blue Plaid (#41) Small Headband with Plaid Bow	NA	\$8.25
977	Blue Plaid (#41) Headband with Flower	NA	\$11.00

Girls	Spring/Fall Uniform	K-8
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2653	Navy 2 Pleat Skort	03-16	\$27.50
		07/-18/	\$29.00
		JUNIOR	\$31.50

Girls	Gymwear Uniform	K-8
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101	Navy Micromesh Gym Shorts w/School Silkscreen	YOUTH	\$17.50
		ADULT	\$18.50
362	Navy Short Sleeve T-Shirt w/School Silkscreen	YOUTH	\$11.50
		ADULT	\$12.00
862	Navy Heavyweight Crewneck Sweatshirt w/School Silkscreen	YOUTH	\$18.75
		ADULT	\$21.25
865	Navy Heavyweight Sweatpants	YOUTH	\$18.00
		ADULT	\$20.50

Girls	Accessories	K-8
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AMERICAN GIRL DOLL UNIFORM. THIS IS AN OPTIONAL PURCHASE.

D9441	Blue Plaid Doll Dress	NA	\$29.75
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Boys	Winter Uniform	K-5
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TWILL	Navy Twill Pants	04-07R&S	\$26.25
		08-12R&S	\$28.25
		14-22R&S	\$29.25
		8H-22H	\$30.00
KNIT-AWH	Blue Short Sleeve Polo Shirt w/School Logo	YOUTH	\$21.25
		SM-XLG	\$24.00
KNIT/AWH	Blue Long Sleeve Polo Shirt w/School Logo	YOUTH	\$22.50

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KNIT/AWH	Blue Long Sleeve Polo Shirt w/School Logo	ADULT	\$24.75
KNIT-SS	Blue Short Sleeve Polo Shirt	YOUTH	\$18.25
		SM-XXLG	\$21.00
KNIT-LS	Blue Long Sleeve Polo Shirt	YOUTH	\$19.50
		SM-XLG	\$21.75
TN	Blue Turtleneck	YOUTH	\$20.00
		SM-XXLG	\$22.25
OXF-SS	Blue Short Sleeve Oxford Shirt	YOUTH	\$21.75
		HUSKY	\$22.25
		ADULT	\$25.75
OXF-LS	Blue Long Sleeve Oxford Shirt	YOUTH	\$23.25
		HUSKY	\$24.25
		ADULT	\$27.75
3-41	Blue Plaid Boys' Tie	11-14-52	\$9.75
6600	Navy V-Neck Sweater Vest	XXS-YS	\$28.75
		YM-YXL	\$28.75
		AS-AXL	\$31.50
		XXL-A7X	\$36.00
6500	Navy V-Neck Pullover Sweater	XXS-YS	\$31.00
		YM-YXL	\$31.00
		AS-AXL	\$35.75
		XXL-XXXL	\$39.50
CREW	Navy Crew Socks	S-M-L	\$5.50
	White Crew Socks	S-M-L	\$5.50
2 COLOR	Black/Brown Reversible Leather Belt	22-36" W	\$11.25

Boys	Winter Uniform	6-8
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Twill	Khaki Twill Pants	08-12R&S	\$28.25
		14-22R&S	\$29.25
		8H-22H	\$30.00
	Navy Twill Pants	08-12R&S	\$28.25
		14-22R&S	\$29.25

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TWILL	Navy Twill Pants	8H-22H	\$30.00
KNIT-AWH	Ash Short Sleeve Polo Shirt w/School Logo	YOUTH	\$21.25
		SM-XLG	\$24.00
	Cardinal Short Sleeve Polo Shirt w/School Logo	YOUTH	\$21.25
		SM-XLG	\$24.00
	Navy Short Sleeve Polo Shirt w/School Logo	YOUTH	\$21.25
		SM-XLG	\$23.50
KNIT-SS	Ash Short Sleeve Polo Shirt	YOUTH	\$18.25
		ADULT	\$21.00
	Cardinal Short Sleeve Polo Shirt	YOUTH	\$18.25
		SM-XLG	\$21.00
	Navy Short Sleeve Polo Shirt	YOUTH	\$18.25
		SM-XXLG	\$21.00
KNIT/AWH	Ash Long Sleeve Polo Shirt w/School Logo	YOUTH	\$22.50
		ADULT	\$24.75
	Cardinal Long Sleeve Polo Shirt w/School Logo	YOUTH	\$22.50
		ADULT	\$24.75
	Navy Long Sleeve Polo Shirt w/School Logo	YOUTH	\$22.50
		ADULT	\$24.75
KNIT-LS	Ash Long Sleeve Polo Shirt	YOUTH	\$19.50
		ADULT	\$21.75
	Cardinal Long Sleeve Polo Shirt	YOUTH	\$19.50
		SM-XLG	\$21.75
	Navy Long Sleeve Polo Shirt	YOUTH	\$19.50
		SM-XLG	\$21.75
OXF-SS	White Short Sleeve Oxford Shirt	YOUTH	\$21.75
		HUSKY	\$22.25
		ADULT	\$25.75
OXF-LS	White Long Sleeve Oxford Shirt	YOUTH	\$23.25
		HUSKY	\$24.25
		ADULT	\$27.75
3-41	Blue Plaid Boys' Tie	11-14-52	\$9.75
TN	Navy Turtleneck	YOUTH	\$20.00

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TN	Navy Turtleneck	SM-XLG	\$22.25
6600	Cardinal V-Neck Sweater Vest	YM-YXL	\$28.75
		AS-AXL	\$31.50
	Navy V-Neck Sweater Vest	YM-YXL	\$28.75
		AS-AXL	\$31.50
6500	Cardinal V-Neck Pullover Sweater	YM-YXL	\$31.00
		AS-AXL	\$35.75
	Navy V-Neck Pullover Sweater	YM-YXL	\$31.00
		AS-AXL	\$35.75
CREW	Navy Crew Socks	S-M-L	\$5.50
	White Crew Socks	S-M-L	\$5.50
2 COLOR	Black/Brown Reversible Leather Belt	22-36" W	\$11.25

Boys Spring/Fall Uniform K-5

TWILLS	Navy Boys' Twill Walking Shorts	03-07R	\$23.50
		08-14	\$25.50
		26H-36H	\$27.25
		27W-32W	\$27.00

Boys Spring/Fall Uniform 6-8

TWILLS	Khaki Boys' Twill Walking Shorts	08-16REG	\$25.50
		26H-36H	\$27.25
		27W-32W	\$27.00
		33W-52W	\$27.00
	Navy Boys' Twill Walking Shorts	08-14	\$25.50
		26H-36H	\$27.25
		27W-32W	\$27.00
		33W-50W	\$27.00

Boys Gymwear Uniform K-8

101	Navy Micromesh Gym Shorts w/School Silkscreen	YOUTH	\$17.50
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101	Navy Micromesh Gym Shorts w/School Silkscreen	ADULT	\$18.50
362	Navy Short Sleeve T-Shirt w/School Silkscreen	YOUTH	\$11.50
		ADULT	\$12.00
862	Navy Heavyweight Crewneck Sweatshirt w/School Silkscreen	YOUTH	\$18.75
		ADULT	\$21.25
865	Navy Heavyweight Sweatpants	YOUTH	\$18.00
		ADULT	\$20.50