





GENERAL PHYSIOTHERAPY II LLC

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What to know:

- G5 is Launching the Next Generation GK-3
- Vibramatic, TherAssist, Cellutec, GK-3 (Current Model, Gen 2.0) and GK-3 (Classic Model, Gen 1.0) are Discontinued Effective Immediately
- Stand Machine Orders with Confirmation Numbers Will be Fulfilled as Ordered – if you would like to update your order to the new GK-3, please reach out to <u>Sales@G-5.com</u> with your confirmation number
- All Future Stand Machine Orders Should be Placed with New SKU & Pricing

Streamlined Product Line

Discontinued Models



GK-3 Classic (SKU GK 24 B)



GK-3 (SKU GK 24/240 NB)



Vibramatic (SKU VM 24/240 W)



TherAssist (SKU TRS 24/240 W)



Cellutec (SKU CEL 24/240 W)

GK-3 Gen 3.0



GK-3 Gen 3.0 (SKU GK24/240BG3)

Same Power
Same Gyratory Percussion
More Premium Features

New GK-3 Gen 3.0 Features

New Feature	Benefit
Drive Cable Assembly Eliminated by Moving Motor Closer to Point of Care	 Decreased power lose due to friction in the old drive cable assemblies Increases reliability due to simplified design
Digital Display for Speed Controller	Brings digital feature of premium legacy models to our standard model
More Complete Standard Applicator Package	No need to choose which applicator package to order. The G5 Deluxe Therapy Package includes our most popular applicators for physical and respiratory therapy
Lighter, More Mobile	We've reduced the weight of the GK-3 by 3.5 pounds (1.6 kg) which decreases shipping costs and allows for easier use.

Applicator Package Update

		AP209	AP210	AP212	AP214	AP215	AP216	AP217	AP222	AP225	AP227	AP229	AP230	AP242	AP234	AP235	AP236
Package	Status					ALIE OF							J				
Deluxe Therapy Package	Current	✓		✓		✓	√				√	✓	✓	✓		25	25
Professional Therapy Package	Discontinued			√		√	√				√	√	√			25	25
Respiratory Therapy Package	Discontinued	√	√	√								√	√		25	25	25
Essential Package	Discontinued	√					√					√	√				
SPA Package	Discontinued	√		✓	√		√			√			✓	√	25	25	25

G5 GK-3 Specifications

Generation 3.0



Specification	Imperial	Metric
Motor	24v-DC	
Output Speed	20 – 60 Hz	
Input Power	90 – 240V, 50/60Hz	
Speed Control	Solid State Electronics	
Current Leakage	Under 75 μA	
Power Cord Length	10 ft	3.0 m
Drive Cable Length	6 ft	1.8 m
Housing Material	ABS Cycolac	
Unit Dimensions	15 x 15 x 8 in	38 x 38 x 20 cm
Assembled	22 x 22 x 45 in	56 x 56 x 114 cm
Unit Weight	10.0 lbs	4.5 kg
Assembled Weight	20 lbs	9.1 kg
Shipping Dimensions	22 x 22 x 18 in	56 x 56 x 46 cm
Shipping Weight	34 lbs	15.4 kg

GK-3 Gen 3.0 Pricing

Product	SKU	Description	Warranty	Applicator Package	List Price	Minimum Advertised Price	Drop Ship Pricing (1-2 Units)	Bulk B Pricing (3-5 Units)	Bulk A Pricing (6+ Units)
GK-3 Gen 3.0 Professional Massager	GK 24/240B G3	Massage/Percussion Modality: 15 to 60 CPS, variable speed control dial with CPS indicator, for use on rolling caster stand or tabletop.	3-year Limited	Deluxe Therapy Applicator Package	\$1,975.00	\$1,700.00	\$1,375.00	\$1,150.00	\$1,075

Each Unit Includes:

- Deluxe Therapy Applicator Package
- 10ft Hospital Grade NEMA 5-15 (N. America) Power Cord*
- Low Center of Gravity, Rolling Cart
- 3-year limited warranty

^{*}International Power Cords Available for \$30 Special Order Surcharge

FAQs (1 of 6)

Why are you discontinuing so many products at once?

By streamlining to a single, superior model, you'll benefit from better availability, faster service, and more consistent pricing. The GK-3 Gen 3.0 incorporates the best features from all discontinued models, meaning you get more value without having to choose between different product lines.

Why didn't you provide more notice before discontinuation?

We made this rapid transition to protect our customers from a 30-50% price increase caused by tariffs. Switching to the new model now lets you continue to receive a quality product without significant price increase.

Will the GK-3 Gen 3.0 truly replace all the functionality of the discontinued models?

Yes - you'll maintain all the therapeutic benefits of the exact same gyratory percussion while gaining new features like digital display and improved reliability. The only feature not included is the timer function from TherAssist and Vibramatic, which our research showed most practitioners weren't using. By eliminating this feature we were able to keep your costs down.

FAQs (2 of 6)

Do we need additional training or certifications to use the GK-3 Gen 3.0?

No additional training needed - you and your staff can start using it immediately. The familiar operation means zero downtime for your practice and no learning curve for your team.

What are the key improvements in the GK-3 Gen 3.0 over older devices?

You'll experience easier handling without the cumbersome drive cable, see precise speed settings on the digital display for better treatment consistency, and enjoy greater reliability with fewer service interruptions. The elimination of the drive cable means you can position the device exactly where you need it without fighting cable resistance.

How do prices compare between legacy devices and the GK-3 Gen 3.0?

Our engineering team was able to stave off price increases of 30-50% due to tariffs. Drive cable and motor vendors are raising our prices by 300% and 50% respectively. By innovating our stand machine design, we were able to offer our devices at similar prices as the last five years.

Why are you changing the design now?

Every challenge sparks opportunity. Confronted with increasing material costs caused by tariffs, we set out to protect our customers while raising the bar on performance. Six months later, we're proud to introduce a product that surpasses everything we've created before.

FAQs (3 of 6)

What happens to open quotes or pending deals with the discontinued models?

Your existing orders are protected - you can receive the model you originally ordered or upgrade to the new GK-3 Gen 3.0 at no additional cost. Simply contact Sales@G-5.com with your confirmation number to choose your preference.

How do I explain this change to customers who have been buying the legacy models for years?

You'll have access to a complete <u>Resource Folder</u> with professional materials - updated website images, specifications, and user manuals - making it easy to showcase the upgrade to your customers. Your clients will appreciate that you're offering them the latest technology at the same trusted price point.

How will inventory of parts and service supplies be managed for discontinued products?

Your existing equipment investments are protected with guaranteed parts availability for at least three years, ensuring you can maintain your current machines while transitioning to the new model at your own pace.

Can we still purchase discontinued models if we prefer them?

While discontinued models aren't available, the GK-3 Gen 3.0 provides all their capabilities plus improvements, ensuring you're getting the most current technology for your investment..

FAQs (4 of 6)

How long will service and spare parts be available?

You have at least three years of guaranteed parts support, giving you peace of mind and protecting your existing equipment investment while you plan any transitions.

Do warranties for discontinued products still apply?

Yes, of course!

Will integration with our existing equipment/systems be affected?

No changes needed - the GK-3 Gen 3.0 works with all your existing applicators and integrates seamlessly into your current setup, protecting your previous accessory investments.

Does the GK-3 Gen 3.0 have the same regulatory clearances/approvals as the older models?

Yes - you can continue treating patients without any regulatory concerns or paperwork. The same therapeutic performance (5mm percussion, 20-60 CPS) means no changes to your treatment protocols or insurance billing.

What support is available during this transition?

We are still here to help. The best way to reach us with questions or concerns is to email us at Sales@G-5.com

FAQs (5 of 6)

What's the expected lifecycle of the GK-3 Gen 3.0?

You can expect 10-15+ years of reliable service - even longer than legacy models thanks to elimination of the two most common failure points (drive cables and speed controllers). This means lower lifetime ownership costs and fewer service interruptions for your practice.

Will the feel or performance be different from the older devices I'm used to?

Your treatments remain exactly the same - 5mm percussion at 20-60 cycles per second - so there's no adjustment period for you or your patients, and treatment outcomes remain consistent.

Is the GK-3 Gen 3.0 harder to use or heavier than previous devices?

It's actually easier to use - the handheld portion is lighter and more maneuverable without the awkward drive cable weight. Your practitioners will experience less fatigue during treatments, and positioning around patients is much simpler.

FAQs (6 of 6)

Are there financing or trade-in programs for upgrading to the GK-3 Gen 3.0?

Yes, if end-users ordered a stand machine in the last 12 months and would like to learn about trading up to the GK-3 Gen 3.0 they can reach out to us at <u>Sales@G-5.com</u>. They will need to be prepared to provide their Serial Number.

Will there be a transition period where both old and new are available?

Unfortunately, no. With the tariffs hitting small manufacturers particularly hard, we made the decision to move quickly to protect our customers from significantly higher prices.

What's the lead time on the new GK-3 Gen 3.0?

We are continuing to work through a backlog of stand machine orders but expect GK-3 Gen 3.0 orders placed today to begin shipping in Mid- to Late-October 2025. By November, we expect the lead time to drop to 5-10 business days.